

Improving H.A.B.I.T: Households' Attitudes and Behaviours to Increase Toilet Use

Report

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A randomised control trial to test the impact of simple behavioural interventions on toilet use in rural Bihar

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List of abbreviations

3ie	International Initiative for Impact Evaluation
BPL	Below Poverty Line
BRLPS	Bihar Rural Livelihoods Promotion Society
CAPI	Computer Assisted Personal Interviewing
DHS	Demographic Health Survey
DID	Difference in Differences
DLHS	District-Level Health Survey
H.A.B.I.T	Households' Attitudes and Behaviours to Increase Toilet Use
ICC	Intra-cluster Correlation
IEC	Information, Education and Communication
IRB	Institutional Review Board
ITT	Intent-to-Treat
ITC	Inter-Temporal Correlation
MDE	Minimum Detectable Effect
NFHS	National Family Health Survey
NREGA	National Rural Employment Guarantee Act
NSSO	National Sample Survey Organisation
OBC	Other Backward Caste
OLS	Ordinary Least Squares
OPM	Oxford Policy Management
PAP	Pre-Analysis Plan
PPS	Probability Proportional to Size
RCT	Randomised Control Trial
R.I.C.E.	Research Institute of Compassionate Economics
SBM	Swaccha Bharat Movement (Mission)
SC	Scheduled Caste
SHG	Self-Help Group
SQUAT	Sanitation Quality, Use, Access, and Trends
ST	Scheduled Tribe

TOT	Treatment on the treated
WASH	Water, Sanitation, and Hygiene
WVI	World Vision India

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All opinions expressed, and any mistakes in the report, remain the responsibility of the authors.

Executive summary

Despite the large-scale sanitation subsidy programmes implemented over the last two decades, rates of open defecation in India remain high even compared to other countries with similar socio-economic characteristics. Bihar has a high rate of open defecation, with 70% of people in rural Bihar defecating in the open (Swacchta Status Report, 2015). Furthermore, previous studies have reported that within households that possess a latrine, at least 44% households have one member that defecates in the open. Given Bihar's status as the country's second-most populous state, these figures suggest, firstly, that progress on eliminating open defecation in Bihar will be important for the national mission, and secondly, that a large part of the progress in Bihar (as elsewhere) will involve bridging the gap between toilet ownership and toilet use. Developing scalable, cost-effective interventions to bridge this gap by increasing rates of latrine usage in rural Bihar, therefore, emerges as a key input into the success of India's drive to eliminate open defecation, and is likely to be influential in informing both state and national government strategy on sanitation.

Between November 2016 and May 2017, the study team conducted formative research to identify key behavioural barriers to toilet use. We found that the main reasons for toilet non-use were socialisation during open defecation, dissatisfaction with the toilet design, and fear of pit filling. In this background, Oxford Policy Management (India), along with ideas42 and World Vision, India, designed and developed a simple behavioural intervention aimed at increasing the intent to, and habit of, toilet use amongst toilet-owning households in rural Bihar. This intervention aims to test the effectiveness of a simple set of behavioural interventions intended to tackle common misconceptions around toilet use and introduce behavioural 'tricks' to encourage its practice. The intervention recognises the importance of social norms in influencing toilet use and tackling perceptions related to pit latrines. By tackling behavioural norms at the community and household level, this intervention attempts to impact individuals' attitudes and behaviour at two critical levels.

To measure the impact of this intervention on behaviour and attitudes, an experimental randomised control trial was designed to assign treatment and control wards for the intervention. This intervention will be implemented in six blocks across six districts in Bihar. Only blocks in which World Vision India had pre-existing operations have been selected. The primary sampling unit will be wards which have been randomly assigned as treatment and control wards. Within each ward, all 'eligible' households will be part of the treatment. Eligibility criteria include the presence of a functional twin-pit latrine in the household. Intervention activities will be implemented in a total 2328 households within 49 treatment villages.

A difference-in-difference methodology will be used to capture the impact of the intervention. A quantitative baseline survey was conducted between February and March 2018 in the treatment and control areas. In addition, a qualitative evaluation will take place at the endline and a process evaluation will take place mid-way through the intervention to test the fidelity of the implementation. Together, these assessments will seek to provide a comprehensive picture of not just the effectiveness of the intervention, but also the reasons for change (or lack thereof), and the key pain points from an implementation perspective. Having an implementation partner as a core member of the design team has been crucial in accounting for feasibility, scalability, and sustainability.

The baseline survey finds that the experiment seems to be well-balanced on outcome variables in our study. However, we found some imbalance in terms of the demographic characteristics of

the population. The treatment arm had a higher percentage of Hindu households and lower percentage of female-headed households. Imbalance in the randomisation means that a simple comparison of outcomes between the treatment and control groups at endline may be subject to confounding. We will need to include baseline covariates that show an imbalance and will not be affected by the intervention as controls in the model specification, which will be used to assess impact at endline.

The baseline survey finds that a large proportion of men and women with access to toilets continue to defecate in the open. This is in line with the theory of change for the programme. We find that a majority of households do not possess any information on the pit filling and emptying options. Those that do have information on pit filling, tend to equally under- and overestimate the rate of pit filling. While the theory of change hypothesises that households tend to overestimate rates of pit filling, this finding suggests that misinformation around pit filling occurs in both directions. Additionally, these areas provide avenues of enquiry in the qualitative study.

Overall, the findings from the baseline align with the key assumptions and change pathways outlined in the programme theory of change. Treatment and control arms have some imbalance on demographic characteristics and these will need to be controlled for in the endline analysis.

1. Introduction

1.1. Context and rationale for evaluation

Why is sanitation important?

Safe sanitation is key to promoting better public health. Poor sanitation has always been associated with childhood diarrhoea, mortality, and stunting¹. Safe sanitation reduces instances of pathogens entering the environment, thus, reducing risk of disease.² Studies show that safe sanitation can help reduce diarrhoeal diseases, thus improving health outcomes.³ A recent paper has found open defecation, and exposure to open defecation, as a possible determinant of stunting amongst children in India.⁴ A report estimated that lack of access to sanitation cost the global economy US\$222.9 billion in 2015.⁵ This figure captures the costs associated with mortality and treating sanitation-related diseases, lack of productivity, and the value of time foregone due to lack of easy access to a toilet. A 2013 study found an effect on early cognitive development from exposure to open defecation.⁶ The importance of proper sanitation is also recognised in the Sustainable Development Goals where goal 6 reads, 'Ensure availability and sustainable management of water and sanitation for all'⁷.

Thus, health research and policy making has firmly established the importance of safe sanitation in achieving health, economic, and human development progress.

Sanitation in India

India's sanitation problem has long puzzled health researchers and economists. Despite a burst of economic growth post-1991 and significant poverty reduction, the state of sanitation remains abysmal. A 2015 national survey indicates that over 50% of the population in rural India continue to defecate openly.⁸ In comparison, rural open defecation rates in Bangladesh hover around 5% and in rural China, around 2%.⁹ Even countries in sub-Saharan Africa, with lower economic measures than India, have been successful in eliminating open defecation at a faster pace. Currently, over 60% of all open defecation globally is attributed to India.¹⁰

The sanitation problem has been recognised by various national and state governments in the country. Large-scale national programmes such as 'Nirmal Bharat Abhiyan' and 'Total Sanitation Campaign' have been promoted to tackle rampant open defecation. However, most of these programmes, in implementation, have been hardware-driven and supply-focused, with interventions focussing on the construction of latrines, without adequately addressing the needed behaviour change and financing for sustainability. This has resulted in serious slippage in terms

¹ (Spears, et al., 2013)

² Water treatment and handwashing are practices that help prevent the impact of pathogens that do reach the environment. Guiteras et al. (2015), Disgust, Shame and Soapy Water: Test of Novel Interventions to Promote Safe Water and Hygiene.

³ (Waddington, et al., 2009)

⁴ (Spears, et al., 2013)

⁵ Lixil and Oxford Economics, The True Cost of Poor Sanitation, 2016.

⁶ (Spears & Lamba, 2015)

⁷ SDG 6 target to achieve access to adequate and equitable sanitation and hygiene for all and end open defecation, paying special attention to the needs of women and girls and those in vulnerable situations.

⁸ Swachta Status Report; as sourced from

http://indiaenvironmentportal.org.in/files/file/Swachhta_%20Status_Report2016.pdf

⁹ (UNICEF, 2012)

¹⁰ (UNICEF, 2012)

of usage and 'missing toilets'. Issues of maintenance, use, sustainability, and awareness generation remained largely left unaddressed in these campaigns.

In 2014, a crucial policy development ushered in the opportunity to rethink these programmes. The Prime Minister of India launched the flagship 'Swachh Bharat Movement (SBM)'. One of the aims of this programme is to make India open defecation free (ODF) by 2019. This programme recognises the importance of promoting safe sanitation in the country, diverting considerable resources and attention to this aim. In addition, the programme also gives importance to changing attitudes and behaviours around hygiene and sanitation. Importantly, a corpus of money has been set aside for Information, Education, and Communication (IEC) campaigns. This provides an opportunity to engage with concerns around toilet use in the country and design multi-faceted solutions to the sanitation puzzle in India.

Access = Use?

Interestingly, open defecation practices cannot be explained by lack of access to toilets alone. High rates of non-use are observed even amongst households that have access to a functional latrine. National surveys have acknowledged that toilet ownership cannot be equated with toilet use; with respondents citing the following reasons for non-use: 'no super-structure', 'not clean/insufficient water', 'malfunctioning of the latrine', and 'personal preference'.¹¹ To some extent, this trend can also be observed internationally. Open defecation (OD) can often be a common, acceptable practice in a community, often learned from childhood. A global review of open defecation behaviours found respondents from various countries describing it as '*traditional, natural, and part of one's daily routine*'.¹² However, the persistence of social norms in promoting open defecation is much stronger in India with toilet use and ownership figures showing a much larger mismatch. Additionally, global figures indicate a positive co-relation between wealth and toilet use, i.e., households that become wealthier are more likely to build and use toilets. This trend does not, however, hold in India with only a marginal difference seen in toilet use across wealthier households in rural India.¹³ Despite large leaps being made in making available improved sources of water to rural households, proportional increases are not seen in toilet access and use.

Indian social scientists have long established the link between deep-rooted caste bias and sanitation practices in India. Within the Hindu caste order, the lowest castes or *Dalits* have traditionally been tasked with unpleasant tasks such as cleaning human faeces. In this oppressive order, *Dalits* are expected to clean the households of higher castes and the 'impurity' associated with these tasks is also used as a reason to continually treat them as lower castes.¹⁴ Anyone performing these tasks is labelled as 'impure' and expelled outside the caste order. Recognising this unfair and inhumane practice of forcing certain *Dalits* to clean human faeces, the government of India passed a legislation to ban manual scavenging in the country.¹⁵ Despite this law, the 2011 census reported the presence of 794,000 manual scavengers in the country, pointing to the persistence of this practice¹⁶.

¹¹ Swacchta Status Report; as sourced from

http://indiaenvironmentportal.org.in/files/file/Swachhta_%20Status_Report2016.pdf

¹² (O'Connell, 2014)

¹³ (Coffey, et al., 2017)

¹⁴ (Vālmīki, n.d.)

¹⁵ The Prohibition of Employment as Manual Scavengers and their Rehabilitation Act 2013

¹⁶ Census of India (2011)

The Sanitation Quality, Use, Access, and Trends (SQUAT) survey¹⁷ persuasively argues that persistent low demand for latrine use is partly ‘attributable to beliefs, values, and norms about purity and pollution of private spaces and of bodies.’ These engrained beliefs help explain household resistance to using affordable pit latrines and aversion to pit emptying, which has traditionally been looked upon as a task for the lowest castes. Similarly, a recent study argues that higher caste groups reinforce their sense of superiority by not using and cleaning toilets—a task they believe belongs to the lowest castes.¹⁸

The Bihar Story

While open defecation figures across India are high, they are particularly alarming in northern and western India. Bihar is ranked amongst the poor states in the country, with low scores on literacy and health. Poverty rates remain stubbornly high with over 30% of the population falling in the lowest economic quartile in the country.¹⁹ Child malnutrition remains high; 55% of children under three years of age are underweight, 50% are stunted, and 33% are wasted.²⁰

Bihar performs poorly along various sanitation and health measures with repeated surveys ranking it as low-performing. The Census of India (2011)²¹ reported that over 75% of the state’s population did not have access to latrines. The 2015 Swacchta Status Report found a modest improvement, reporting 72.8% of rural households as not having access to a latrine facility.²² The latest figures from the SBM website, once again, have Bihar with the lowest toilet coverage, with only 48.4% of households possessing a toilet.²³ Interestingly, 93.4% of the households in rural Bihar were found to have sufficient water for all household activities.²⁴

The public health consequences of this lack of access to sanitation are alarming. A 2015 study of school-going children in Bihar found that 68% of the children surveyed were infected with one or more soil-transmitted helminth species, i.e., worms. The key cause of this was the practice of open defecation (95% of the children surveyed reported this practice) and unsafe hand washing practices (61% of the children reported cleaning hands with soil).²⁵ Clearly, this has huge public health costs and can adversely affect child mortality within the state.²⁶

Findings from the formative research

Between November 2016 and May 2017, the study team conducted formative research to identify key behavioural barriers to toilet use. The research was carried out in Nalanda district of Bihar.²⁷ Most persons interviewed expressed interest in owning and using a toilet but were dissatisfied with the current design of the twin-pit toilet. These toilets were used mostly by younger women in the household, with others referring to it as an “Emergency Toilet” to be used at night time and in cases of ill-health only. We found that the main reasons for toilet non-use were socialisation during open defecation, dissatisfaction with the toilet design, and fear of pit filling.

¹⁷ (Coffey, et al., 2017)

¹⁸ (Modi, 2014)

¹⁹ Census of India (2011)

²⁰ National Family Health Survey-4 (2015)

²¹ Census of India (2011)

²² Swacchta Status Report; as sourced from

http://indiaenvironmentportal.org.in/files/file/Swachhta_%20Status_Report2016.pdf

²³ <http://sbm.gov.in/sbmdashboard/Default.aspx>

²⁴ Swacchta Status Report; as sourced from

http://indiaenvironmentportal.org.in/files/file/Swachhta_%20Status_Report2016.pdf

²⁵ (Greenland, et al., 2015)

²⁶ For e.g. given the high prevalence of soil helminths in the state, the above study recommends a mass de-worming programme across all schools to improve educational attainment and health of school-aged children.

²⁷ More details on this study can be found in the formative study report.

Our formative research focused on barriers that may be amenable to behavioural interventions. Deeper analysis unearthed the following behavioural barriers to intention formation: insufficient information around pit-emptying options, a strong aversion to self-emptying, and overestimation of pit-filling rates. In combination, these created a strong belief that the latrine is a limited resource. Apart from barriers to intention formation, barriers that prevent good intentions from becoming habits are also important. We found that the barriers to toilet use habit formation include deeply embedded cultural rituals surrounding open defecation and lack of immediate, visible rewards for latrine use. Recognition of the health benefits of toilet use was low amongst all respondents. Thus, the findings of the formative research align with existing literature on sanitation behaviour patterns, highlighting the complex social, caste, and gender norms that determine possession, and use of a toilet.

Rationale and importance of this study

The above sections highlight the importance of safe sanitation to public health, the cultural factors controlling toilet ownership and use in rural north India, and the need to tackle these complex behaviours in Bihar. This study aims to test simple behavioural ‘nudges’ that can change incentives on toilet use, tackling both the intent to use and the habit of using toilets.

The study design keeps in mind the importance of social norms in determining these behaviours, thus targeting both community and household notions around sanitation. The evidence from this study could be useful in designing an effective communication strategy to promote and sustain toilet use.

A key conclusion of the formative phase of the study was that interventions to increase latrine use in rural Bihar need to address the structural and cultural barriers to pit emptying. This must operate in tandem with existing policy to 1) avoid mentioning external means of pit emptying; and 2) insist that households empty their own pits.

1.2. Objectives of the evaluation

The key objective of the evaluation is to test the impact of a behavioural intervention²⁸ in changing attitudes and behaviours around toilet use in rural Bihar. This study will focus on the toilet use component of sanitation as the key outcome indicator. Physical factors influencing toilet use such as the quality of toilet construction and the surrounding environment will not be considered in this evaluation.

The baseline study has three overarching aims. First, this report outlines key characteristics of the study populations to test for balance across populations in the treatment and control arms of the study. Second, the findings from the baseline survey collect data for intermediate and final outcome indicators to allow assessment of change in these indicators at the endline. The key outcome indicators of the baseline study are: toilet use (final outcome); safe disposal of child faeces (final outcome); information on pit filling (intermediate outcome); knowledge on the correct rates of pit filling (intermediate outcome); and aversion to pit emptying (intermediate outcome). The importance of each of these outcomes is outlined in the theory of change (Appendix A).

Third, the report findings provide insights into toilet behaviours and attitudes in selected households, allowing us to validate the theory of change and key assumptions made in the

²⁸ The intervention leverages a set of community meetings and follow-up household visits and utilises an inter-related and internally coherent set of activities and tools to create and activate intentions to use latrines. Specifically, the intervention will: a) correct mental models about pit filling; b) address reasons for latrine aversion; c) address aversion to pit emptying; and d) create commitment to use the toilet.

research and intervention design. We find that the baseline results highlight a couple of assumptions that need to be monitored closely: gendered differences in use of toilets and information around pit-filling rates. While these findings require us to monitor our theory of change closely, they do not raise warrant changes in the intervention design. The implications of these findings are discussed in detail in Section 8.4.

1.3. Scope of the evaluation

1.3.1. Geographical area of the study

This study is set entirely in the state of Bihar in India. The state is land-locked, bordered by the states of West Bengal, Uttar Pradesh, and Jharkhand; and by Nepal in the north. Bihar is the third most populous state in the country with a population of over 100 million people. It is overwhelmingly rural with 89% of the population living in rural areas. Bihar is also the most densely populated state in the country with an average of 1100 persons per square kilometre. The intervention is being implemented in six districts within the state: Jamui, Khagaria, Madhepura, Nalanda, Nawada, and Saharsa. A map of treatment and control areas is provided in the Appendix B.

1.3.2. Participants

Our implementing partner, World Vision India (WVI) operates in some 96 villages across six districts of Bihar. Of these, 43 were randomly assigned as control villages and 43 were randomly assigned treatment villages. An extra six villages were added to the treatment to conduct process evaluation in these six villages. According to our baseline survey, there were a total of 4656 eligible households across selected treatment and control areas (2328 in each study arm). More details on the sampling process and assigned villages, wards, and households can be found in Section 4.2.

1.3.3. Eligibility criteria

Villages within WVI's area of operation were randomly assigned as treatment and control villages. Within each treatment village, treatment wards were assigned. The intervention will be implemented only within the treatment wards. Within the selected wards, any household with a functional twin-pit latrine was deemed eligible for the study. To qualify as a functional latrine, the following four criteria must be satisfied: 1) pan is not cracked/ broken; 2) pan is not blocked; 3) latrine has a completed pit (can be defined as a covered pit); and 4) link between the pan and pit is not broken. The eligibility of households for the study was ascertained during an exhaustive listing exercise conducted before the baseline survey.

1.3.4. Political economy considerations

Given the sensitive nature of the intervention, political risks and opportunities must be constantly evaluated, especially considering the SBM. First, the increased focus on sanitation and use behaviours propelled by SBM makes this an opportune moment for sanitation and health research. The desire and funding for such interventions are greatly increased. At the same time, the intervention may create misaligned incentives with government officials who are under pressure to declare villages, blocks, and districts ODF. Constant communication with local officials and support from the central ministry will be important in navigating this relationship. Additionally, we must be careful to document any negative impacts from the study. We would not want to encourage solutions that further entrench caste-based discrimination norms around pit emptying. The design and implementation teams have been aware of this risk and will continue to monitor it through the course of this project. More about learnings and risks is encapsulated in Section 10.

2. Evaluation questions and hypotheses

Toilet use is the **final outcome** across the interventions designed. Our intervention is particularly targeted towards increasing toilet use among male members in households with functional twin-pit latrines that are not used by any or all household members (i.e. one or more or all members in the household continue to practice open defecation). This intervention is tailored to target intra-household toilet use as it would be important to capture use across household members. We have included an additional hypothesis that tests the impact of the intervention on the safe disposal of child faeces (H2c). While our study is not powered to test this hypothesis, we will explore this indicator as an outcome to test for translation of the habit of latrine use among adults to children.

We have listed the primary hypotheses, intermediate hypotheses, and corresponding evaluation questions for this study below:

- **H1a: Primary Hypothesis 1a: Household-level: The intervention will increase toilet use amongst treated households.** Is the behavioural intervention successful at increasing toilet use among eligible households?
- **H1b: Primary Hypothesis 1b: Household members- Individual level: The intervention will increase the number of members within treated households who regularly use toilets.** Is the behavioural intervention successful at increasing toilet use among household members within eligible households?
- **H2a: Primary Hypothesis 2a: Individual-level: The intervention will increase toilet use amongst adult male members (above age of five) within treated households:** Is the behavioural intervention successful at increasing latrine use among male members in eligible households?
- **H2b: Primary Hypothesis 2b: Individual-level: The intervention will increase toilet use amongst adult female members (above age of five) within treated households:** Is the behavioural intervention successful at increasing latrine use among female members in eligible households?
- **H2c: Primary Hypothesis 2c: Individual-level: The intervention will increase safe disposal of child faeces for children below the age of five within treated households:** Is the behavioural intervention successful at increasing safe disposal of faeces for children below the age of five in eligible households?²⁹
- **IH1a: Intermediate Hypothesis 1a: This intervention will increase information on the correct rates of pit filling amongst treated households:** Is the behavioural intervention successful at providing information of the correct rates of pit filling to household members in eligible households?

²⁹ Hypothesis 2c has been added recently and was not present in the original pre-analysis plan. Initially, we did not include this as our intervention does not directly target safe disposal of child faeces. Since then, we have revised our think and feel this might be an important hypothesis to as it could indicate habit formation. The sample size for this hypothesis would be restricted to households with children below the age of 5 which affects the power of the estimates obtained.

- ***IH1b: Intermediate Hypothesis 1b: The intervention will increase knowledge on the correct rates of pit filling amongst treated households:*** Is the behavioural intervention successful at correcting the faulty mental models on the rate of pit filling among household members in eligible households?
- ***IH2: Intermediate Hypothesis 2: This intervention will reduce aversion to pit emptying amongst treated households:*** Is the behavioural intervention successful at reducing the aversion to self-pit emptying among household members in eligible households?
- ***IH3: Intermediate Hypothesis 3: This intervention will reduce anxiety associated with maintenance and repair of toilets amongst treated households:*** Is there reduced anxiety associated with maintenance and repair of toilets amongst households that receive the treatment?
- ***IH4: Intermediate Hypothesis 4: This intervention will increase habit of toilet use amongst treated households through the mechanisms of a pledge and lockbox.*** Is there increased habit of toilet use amongst members in the treated households due to the use of a pledge and lockbox?

3. Identified outcomes and key indicators

Measurement of toilet use

We asked individual household members about their sanitation practices in the (i) 'last occasion', (ii) 'last three occasions', and (iii) 'usually' as part of the household roster. Sanitation practices were self-reported for household members who were present at the time of the survey and reported by the primary female respondents for those household members who were not present at the time of the survey. Our indicator for toilet use for the individual adult takes the value for adults who reported open defecating in at least one of the three sanitation-use questions. At the household-level, we consider the household to be an 'openly defecating' household if at least one household member reports defecating in the open in any one of the three toilet-use questions.

Measurement of safe disposal of child faeces

Faeces are disposed safely if the child defecates in the latrine or the faeces are disposed by putting/rinsing them in the latrine. Our indicator for safe disposal of child faeces takes the value 1 for those children whose faeces are disposed of safely, as reported by the primary female respondent.

Perceptions on pit filling and pit decomposition

We asked our respondents to estimate how long it would take for hypothetical pits with dimensions (i) 3 feet in diameter and 5 feet in depth (Pit 1 – Volume = 35 cubic feet) and (ii) 3 feet in diameter and 10 feet in depth (Pit 2 – Volume = 71 cubic feet) to fill-up for a five-member household. Hypothetical pit dimensions are based on the recommended pit sizes by the Government of India for five daily users. We also asked respondents to estimate how long it would take for pit contents to decompose completely to understand their prior knowledge around pit decomposition rates. For comparison against the responses, we estimated the 'correct' time range in years for the hypothetical pits based on daily per person accumulation rate and the volume of the pit. Households were then categorised into groups depending on whether they correctly estimated, underestimated, or overestimated pit filling and decomposition rates.

Table 1 lists the key final and intermediate outcome indicators used in this baseline report:

Table 1: Key final and intermediate outcome indicators

Outcome & Description	Indicators	Level	Source
Toilet Use (FINAL OUTCOME)	% of households where at least one person defecates in the open	<i>Household</i>	HABIT Baseline Household Survey (March 2018)
	% of individuals who defecate in the open	<i>Individual</i>	
Safe disposal of child faeces (FINAL OUTCOME)	% of children under the age of five years whose (last) stools are disposed of safely.	<i>Individual</i>	HABIT Baseline Household Survey (March 2018)
Information on pit filling (INTERMEDIATE OUTCOME)	% of respondents who have received information on pit filling prior to the intervention	<i>Household</i>	HABIT Baseline Household Survey (March 2018)
Knowledge on the correct rates of pit filling (INTERMEDIATE OUTCOME)	% of respondents who can correctly estimate the year time it takes a hypothetical pit used by a family of five members to fill up (asked for pits of 35 cubic feet and 71 cubic feet in volume)	<i>Household</i>	HABIT Baseline Household Survey (March 2018)
Aversion to pit emptying (INTERMEDIATE OUTCOME)	% of households where the household head correctly estimates the time required for faecal matter to decompose	<i>Household</i>	HABIT Baseline Household Survey (March 2018)

4. Research design

4.1. Evaluation design and timeline

4.1.1. Evaluation design

The purpose of impact evaluations is to determine whether a project has had the desired impact on targeted participants and to assess whether those effects are attributable to the project. Results from these evaluations are seen as ‘proof’ that a project works (or does not work) when decisions are made regarding project scale-up or extension. Impact evaluations are ‘summative’ by design, i.e., they tell implementers, donors, and policymakers whether or not a project has had impact after it has run its course. Therefore, the impact evaluation of project improving HABIT is intended to generate evidence on whether such an implementation model would be successful in reducing rates of open defecation among households that own a functional twin-pit latrine.

A rigorous analysis of impact requires a valid “counterfactual”. A counterfactual condition describes what would have happened to the treatment group (i.e. the group that received the intervention) in the absence of the programme. However, as we cannot observe post-intervention outcomes in a world where the programme has not been implemented, it is necessary to construct a ‘comparison group’. A comparison group constitutes a group that does not participate in the programme but resembles the programme’s participants as closely as possible. When the comparison group is well-constructed, it provides a good measure of the counterfactual. The observed differences in outcomes across the treated group and this comparison group can, therefore, be interpreted as the casual impact of the intervention.

We use Randomised Control Trial (RCT) as the study design to evaluate the impact of the project-improving HABIT. The RCT is widely considered to be the most rigorous impact evaluation design as it provides the most convincing estimate of the counterfactual. In the presence of systematic differences between treatment and control groups, it would be impossible to determine if the observed differences in key impact indicators across treatment and control populations are due to the intervention or due to pre-existing systematic differences. Random assignment of treatment minimises the risk of this selection bias, making treatment and control groups balanced on both known and unknown characteristics at the start of the evaluation. Any differences detected with statistical significance between treatment and control groups at the end of the evaluation can therefore, be attributed to the intervention. We use this approach to measure the impact of a combination of community-level and household-level interventions planned under project improving HABIT on toilet use amongst a random sample of eligible households in treatment areas.

The behaviour change intervention primarily attempts to improve toilet usage by providing information aimed at correcting faulty mental models related to latrine use. Given the low barriers to sharing information across households, there is a substantial risk of spillovers within a geographical area. This could compromise the internal validity of our design. To minimise this risk of spillover effects, we propose a clustered RCT design. In a clustered RCT, the cluster (the ward, in our case) is referred to as the unit of randomisation because clusters or groups of individuals as opposed to single individuals or households are randomly allocated to either the treatment or the control group. Besides minimising the risk of contamination, targeting the intervention (and the randomisation) at the ward level also offers the opportunity to capture the overall impact of the package of intervention, including substantial positive externalities. For example, breaking up groups that go to defecate in the open together, or seeing other treatment households use their latrines more often may provide an extra push to other treated households to do the same.

Self-selection bias is a key aspect to be considered while designing any empirical strategy. Although all households that own a functional twin-pit latrine are eligible to receive our intervention, uptake of the intervention is voluntary³⁰. It is quite likely that households that choose to participate in the study will be more motivated, more enterprising, or in other ways intrinsically different from non-participant households, and therefore, would have achieved higher outcomes regardless of whether or not the intervention was implemented. Thus, if we simply compare outcomes for participant households versus non-participant households, we may overestimate the causal impact of the programme.

To circumvent this problem, our approach is to estimate the overall effect of introducing our intervention in a cluster, regardless of the treatment status of individual households that are sampled in the household survey. This constitutes the **intent-to-treat (ITT) estimate**. By using

³⁰ For example, households may or may not attend community meetings, or allow the facilitator to complete the household-level intervention.

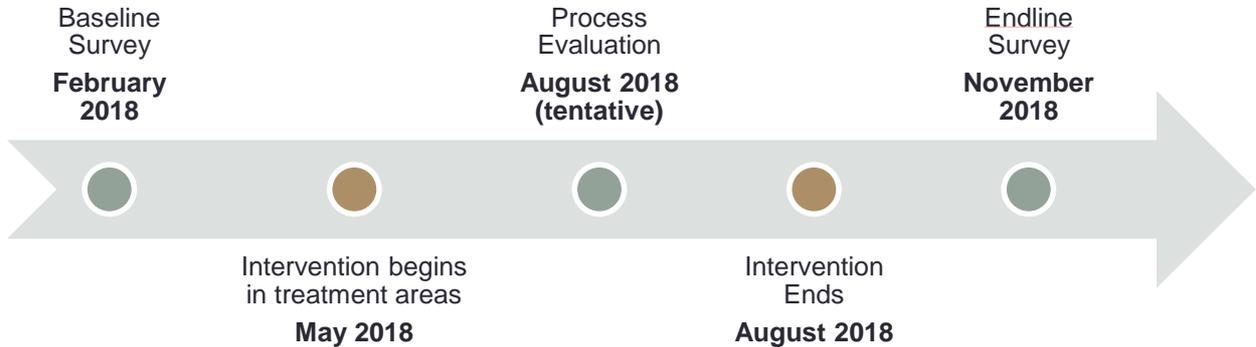
the treatment assignment variable instead of the actual beneficiary status as the key dependent variable, the ITT estimate successfully overcomes the issue of self-selection bias. Within the ITT framework, all indicators and corresponding impact estimates are, therefore, calculated for all eligible households living in treatment areas, and not only for the subset of eligible households who actually receive the household and community-level interventions. The precise regression specification we employ to calculate the ITT estimate is described in Section 5.1.

We will infer Treatment on the treated (TOT) impact estimates by applying the take-up rate of the treatment package on the ITT effect. Take-up rates (for both community and household-level interventions) will be determined using programme monitoring data, and endline household survey data³¹. Heterogeneous treatment effects will also be analysed.

4.1.2. Timeline

The intervention will be rolled out in all treatment areas in May 2018. Quantitative sample survey data will be collected at two points in time – before the start of implementation, in February 2018 (completed), and seven months after the implementation has begun, in November 2018 (see Figure 1). A qualitative process evaluation is being planned for August 2018.

Figure 1: Evaluation timeline



The same randomly selected group of households (selected at the baseline stage) will be covered during the quantitative baseline and the endline surveys. This is a panel of households. Probability weights will be used to ensure the representativeness at the target population level (households living in WVI’s programme areas) of our sample estimates and to improve the external validity of our impact results. See section 4.2.5 for further details on sampling weights.

4.1.3. Power calculations

Power calculations performed using 3ie’s power calculation tool at the inception stage indicate that collecting data from a panel of 10 eligible households in 86 clusters (43 clusters in each study arm) is enough to detect, at a minimum, a 10% change in the proportion of eligible households where at least one person is defecating in the open³². This corresponds to an approximately 0.2 standardised effect size, which is a reasonable level of change to be expected in quantitative

³¹ At the endline stage, all surveyed households in treatment areas will be asked if they attended community meetings and if they adhered to the activities stipulated by the household-level intervention.
³² OPM’s own power calculation formula produced similar results.

impact evaluations. Table 2 presents the values of relevant technical parameters used in estimating power for the present survey,

Table 2: Power calculations

Parameter	Value	Sources/Assumptions
Baseline level of proportion of eligible households where at least one person is defecating in the open	0.41	SQUAT survey data for Bihar
Significance level (alpha)	0.05	Standard
Desired power of the test (beta)	0.8	Standard
Mean number of households in each cluster	10	Practical considerations
Intra-cluster correlation coefficient	0.1	SQUAT survey data for Bihar
Inter-temporal correlation coefficient	0.7	Lies within the standard range assumed for a panel of households
Number of clusters in each arm	43	Calculated based on a priori power calculation (using 3ie's power calculation tool)
MDE	0.1	Assumed target

In order to account for attrition, we aimed to cover 90 clusters (45 clusters in each treatment arm) and 12 eligible households (instead of 10) in each survey cluster during the baseline survey. Our target sample size was, therefore, 1080 households (90*12).

We expect the take-up rates to be high for the proposed intervention, especially since it will be delivered by locally stationed, long-term WVI staff. Given that the study design relies on panel data collection, sample attrition (because of migration, refusal etc.), could lead to biased results if certain types of households drop out more than others. Large-scale attrition may decrease the power of the evaluation design, making it harder to detect impact. However, the relatively short time-frame of the study gives us reason to believe that the present evaluation is unlikely to suffer from large sample attrition.

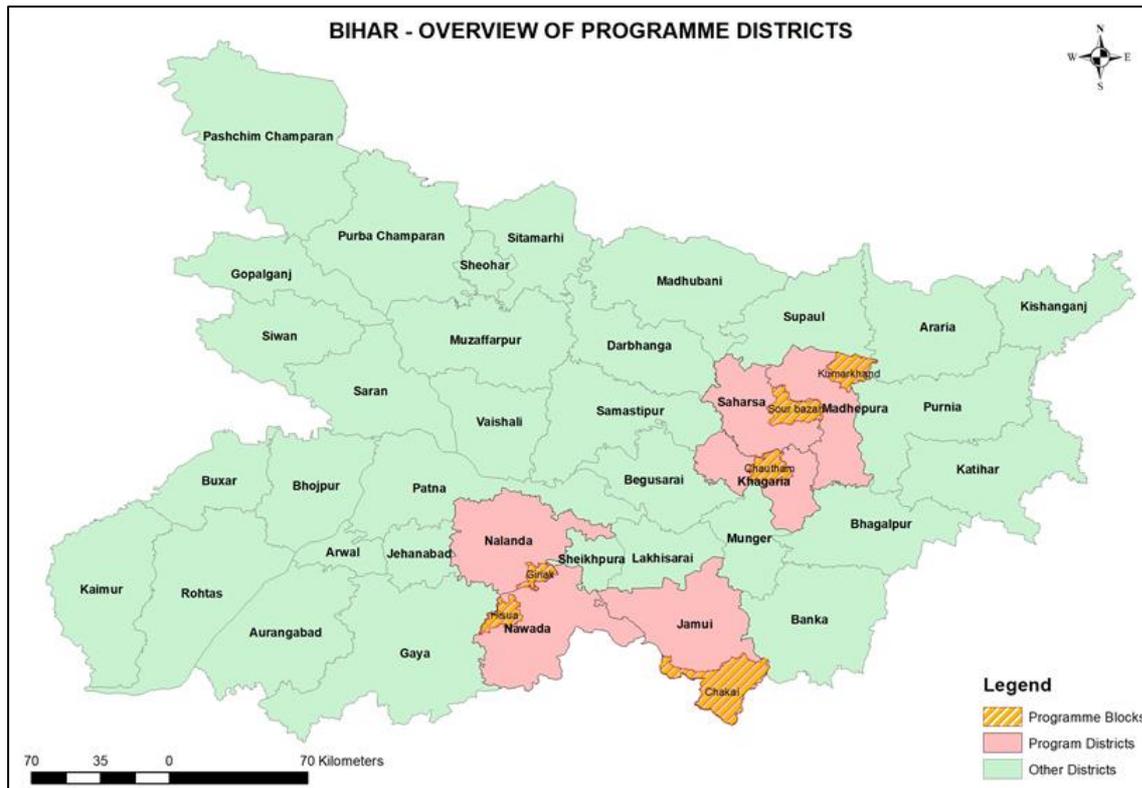
4.2. Sampling

A three-stage sampling procedure was employed to arrive at a representative sample of households to be interviewed for the baseline survey:

1. **Selecting villages:** treatment and control villages were selected using simple random sampling from the list of all villages where WVI has a presence. Treatment and control villages were selected by setting a seed and generating random numbers following a uniform distribution on Stata.
2. **Selecting wards:** treatment (and control) wards were selected using Probability Proportional to Size (PPS) sampling from the list of all wards in the randomly selected treatment (and control) villages. Amongst selected wards, small wards were combined with nearby (non-selected) wards to ensure that each survey cluster had roughly 30 eligible households.
3. **Selecting households:** eligible households in the selected wards were identified through a comprehensive household listing exercise, and a sample of 12 households (and a replacement sample of 5 households) were selected using simple random sampling and

interviewed from each cluster. First, 12 households were selected using the random number generator on Stata. These were dropped and another replacement sample of 5 households were selected by specifying a seed and using the random number generator on Stata.

The subsections that follow describe each of these steps in greater detail.



4.2.1. Selecting villages

The eligible population for our study consists of households that have functional³³ twin-pit latrines within the areas within which our implementation partner (WVI) operates. Figure 2 describes the six districts within which these areas are located – WVI covers one block in each of the six districts.

Figure 2: Programme districts and blocks

WVI operates in a subsample of villages and wards within these six blocks. Out of the 97 villages where WVI is active, 92 villages have at least some households that are eligible to receive our intervention. From the list of 92 villages, 49 treatment and 43 control villages are selected using simple random sampling. Baseline and endline data will be collected from 43 treatment and 43 control villages. Qualitative data collected from six out of the 49 treatment villages will be used to inform the process evaluation component of this study³⁴. Quantitative survey data will not be collected in these ‘process evaluation villages’ so as to not bias survey results at the endline stage. Table 3 presents a summary of the number of villages selected in each study arm by district.

³³ The criteria for a functional latrine are: 1) pan is not cracked/ broken; 2) pan is not blocked; 3) latrine has a completed pit (can be defined as a covered pit); and 4) link between pan and pit is not broken.

³⁴ This is being planned for August 2018.

Table 3: Study areas

District	Programme Block	Villages where WVI is active with >0 eligible households	Selected treatment villages (including six process evaluation villages)	Number of control villages
Jamui	Chakai	16	5	11
Khagaria	Chautham	12	6	6
Madhepura	Kumarkhand	7	2	5
Nalanda	Giriak	26	14	12
Nawada	Hisua	23	17	6
Saharsha	Sour Bazar	8	5	3
Total		92	49	43

4.2.2. Selecting wards

Although treatment status was assigned at the village level, our intervention will be implemented at the ward level. Treatment status assignment at the village level was done to ensure that control and treatment wards are not from the same village, thereby avoiding unwanted spillover effects. While wards are usually associated with administrative boundaries in urban areas, they are also well-defined administrative units in the rural areas of Bihar³⁵. A group of wards together make up a gram panchayat, with each ward having roughly the same number of households. The same gram panchayat is also made up of a group of villages (which may or may not be of similar size). As such, larger villages may have within them multiple wards, and smaller villages may fall within one single ward.

Using the list of all wards in the selected 43 treatment and 43 control villages (received from WVI) as a sampling frame, we employed the following protocols to build a final sample of clusters in treatment and control areas, respectively:

- **Drop all wards that have no eligible households:** Out of the 284 wards in 43 treatment and 43 control villages, 11 wards had no households that owned a twin-pit latrine according to WVI's data. These 11 wards were dropped from our sampling frame.
- **Break up very large wards:** Among the 273 wards (after removing 11 wards from the original 284) that remained, two wards – ward number 5 of Baijnathpur in Saharsa and Raitar in Nalanda had a very large number of households with twin-pit latrines (211 in Baijnathpur ward 5 and 321 in Raitar). To ensure that the number of households in each cluster is comparable³⁶, Baijnathpur Ward 5 was divided into two clusters and Raitar into three roughly equal parts. Including these newly carved out wards (two from Raitar and one from Baijnathpur 5), the total number of wards across the 43 treatment and 43 control villages reached 276.

³⁵ Each ward is represented by a Ward Member, also referred to as a Panch or Panchayat Member, who is directly elected by adult members belonging to households that lie in that ward.

³⁶ This exercise is done to ensure that all wards in our sampling frame have roughly 150 (or less) eligible households or less. According to WVI's data, the next largest ward in terms of households with twin-pit latrines is Chautham6 in Khagaria, with 148 households.

Given this modified list of 276 wards in the selected treatment and control villages, 45 treatment and 45 control wards were selected using Probability Proportional to Size (PPS) sampling, after stratifying by block and caste. WVI's data on the number of toilets with twin-pit latrines in each ward was used as a measure of size for PPS sampling, such that wards with a larger number of households with twin-pit style latrines had a larger probability of being selected into our sample. Table 4 presents a summary of the number of available and selected clusters in each study arm.

Table 4: Sampling frame for selecting treatment and control wards

District	Control areas		Treatment areas			
	Selected villages	Available clusters	Selected clusters	Selected villages	Available clusters	Selected clusters
Jamui	11	11	4	4	4	1
Khagaria	6	36	23	6	36	12
Madhepura	5	9	2	2	16	4
Nalanda	12	20	8	13	31	11
Nawada	6	18	4	13	38	7
Saharsa	3	20	4	5	37	10
Total	43	114	45	43	162	45

A comprehensive household listing exercise was conducted in each of these 90 selected wards to identify eligible households. As a final step in our process of creating survey clusters, wards that had less than 30 eligible households (as per the household listing exercise) were identified and combined with nearby wards in the same village (or at the very least, the same gram panchayat³⁷), which had not been selected in the initial list of 90 wards, to ensure that each survey cluster has roughly 30 eligible households or more to select from. The logic for aiming to construct clusters with at least 30 eligible households stems from the thumb rule that the total number of eligible households in a cluster should be two or three times the number of sampled households.

In the absence of suitable wards to combine with, we combined together two treatment wards with less than 30 eligible households. Similarly, we combined together two control wards with less than 30 eligible households. As such, we were left with 88 clusters in total (44 treatment and 44 control)—two less than our aim of having 90 clusters. Given that we required 86 clusters in total for our power calculations, this minor reduction in the total number of clusters is not expected to reduce the power of our survey (see Section 7.6 for more details on ex-post power calculation). Table 5 presents a summary of the final number of clusters selected in each of the treatment and control arms, along with the total number of households listed and the number of households with access to a functional twin-pit latrine (i.e. eligible households). Coincidentally, the exact same number of (i) total households and (ii) eligible households were listed across the two arms.

Table 5: Household listing summary

District	Control areas	Treatment areas
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³⁷ Out of the 90 selected wards, 28 wards had to be combined with one or more nearby wards to ensure that the resulting clusters had at least 30 eligible households. In four cases, selected wards had to be combined with wards that came from another (nearby) gram panchayat (GP). In all other cases, suitable wards were found within the same GP.

	Clusters	HHs listed	HHs eligible	% of total eligible	Clusters	HHs listed	HHs eligible	% of total eligible
Jamui	4	867	124	5.3%	1	105	43	1.8%
Khagaria	23	3890	1400	60.1%	12	2189	651	28%
Madhepura	2	232	84	3.6%	4	567	276	11.9%
Nalanda	8	1449	488	21%	10	1896	554	23.8%
Nawada	3	689	97	4.2%	7	1156	428	18.4%
Saharsa	4	1019	135	5.8%	10	2233	376	16.2%
Total	44	8146	2328	100%	44	8146	2328	100%

4.2.3. Selecting households

In each survey cluster, we drew a simple random sample of 17 and divided it into a primary sample of 12 households and a replacement sample of 5 households. We used the replacement sample in cases where we were unable to interview one or more households in the primary sample for some reason—for cases where we could complete all the 12 interviews, we didn't use the replacement sample. Table 6 describes the final sample size achieved by the baseline survey—a total of 1108 eligible households were interviewed across 88 clusters. We were, therefore, able to meet our target sample size of 1080 households by covering 1108 households in 88 clusters (an average of 12.6 households in each cluster).

Table 6: Final sample size by district

District	Control areas		Treatment areas	
	Clusters	HHs interviewed	Clusters	HHs interviewed
Jamui	4	50	1	7
Khagaria	23	299	12	153
Madhepura	2	24	4	52
Nalanda	8	98	10	128
Nawada	3	36	7	88
Saharsa	4	50	10	123
Total	44	557	44	551

4.2.4. Selecting individuals

One adult woman respondent in each randomly selected household was interviewed. Older, more knowledgeable women were preferred—women who were newly married into the family were not interviewed. While some questions in the household tool (around specifics of toilet construction like materials used, money spent etc.) were to be answered in consultation with a male household member, this requirement was not made compulsory since it was often difficult to interview male members during household visits.

A visual representation of our evaluation design in the form of a flow diagram has been presented in Appendix E: Evaluation d.

4.2.5. Sampling weights

Unless otherwise specified, all estimates presented in this report have been weighted to ensure that they are representative of the underlying population, which consists of all eligible households residing in WVI's areas of operation. Sampling weights have been calculated as the inverse of the probability of a household being selected into the sample. This consisted of calculating (and multiplying) probabilities over three stages: (i) the probability of selecting the village in which the household resides in from the list of 92 villages where WVI operates; (ii) the probability of selecting the survey cluster in which the interviewed household resides in for each treatment arm; and, (iii) the probability of selecting the interviewed household from the list of all eligible households in each selected survey cluster. Since all individuals in each selected household were covered by the household survey, we did not employ any individual-level weights.

Ideally, employing PPS sampling (using the number of eligible households in each cluster as a measure of size) would imply that no sampling weights are required for the second and third stages of sampling. However, the PPS sampling approach we employed for selecting clusters was based on outdated data. Since there were inconsistencies in the count of eligible households between WVI data (on which PPS sampling was based), and our own household listing data (which we collected once treatment and control clusters had already been selected using WVI's data as a base), we included weights corresponding to the second and third stages of sampling.

For each household living in cluster k , the final sampling weight was calculated using the following formula³⁸:

$$W_k = \frac{1}{P^A \times P_k^B \times P_k^C}$$

Where:

- **Stage 1 weight:** P^A is defined as the probability of selecting treatment and control villages. As described in section 4.2.1, 43 control villages were randomly selected from the list of 92 villages where WVI operates. Therefore, $P^A = \frac{43}{92}$ for households living in control villages. The 49 villages that remained constituted the treatment study arm. Six randomly selected villages of these 49 treatment villages were put aside to be covered by the process evaluation study. The 43 remaining treatment villages were covered by the baseline survey. Therefore, for households living in treatment areas, $P^A = \left(\frac{49}{92}\right) \times \left(\frac{43}{49}\right) = \frac{43}{92}$
- **Stage 2 weight:** P_k^B is defined as the probability of selecting cluster k in either treatment arm:

$$P_k^B = \left[\frac{44 \times m_k}{\sum m_k} \right]$$

where m_k is the number of eligible households in cluster k based on WVI's data, and $\sum m_k$ is the sum of the count of eligible households, calculated separately for each treatment arm.

- **Stage 3 weight:** P_k^C is defined as the probability of selecting a certain number of households in cluster k :

³⁸ (Turner, 2003)

$$P_k^C = \left[\frac{h_k}{m'_k} \right]$$

where m'_k is the number of eligible households in cluster k based on our household listing exercise, and h_k is the number of eligible households that were finally interviewed in cluster k (after being randomly sampled from m'_k).

The final cluster-level weight W_k has been normalised³⁹ to ensure that the total number of observations for weighted and unweighted estimates are the same.

4.3. Data collection

4.3.1. Quantitative survey

Data collection protocol

The data collection exercise was done using Computer Assisted Personal Interviewing (CAPI) on Tablets. The survey was designed on World Bank's survey designer software, named Survey Solutions⁴⁰. The data collection was conducted to the highest ethical standards, to maintain confidentiality of the respondents and ensure that they were well-informed, and that their participation in the survey was voluntary. The respondents were treated with sensitivity and care and are assured of anonymity at all times.

Quantitative instruments, key objectives, and respondents

As specified in our pre-analysis plan, for the quantitative data collection, we used two instruments, one at the household level and the other at the community level. The household instrument captured both household-level and individual-level data in accordance with the indicators. The community instrument, on the other hand, captured data on community characteristics.

A. Household instrument

The key **objectives** of the household survey tool were to capture the key indicators related to knowledge, attitude (perceptions and intentions), and practices (habits and toilet-use patterns) around toilet use; and to gain general information about their demographics; water availability, and toilet attributes for all sampled households. Measuring toilet use at the individual level is especially important given that one of the key aims of the study is to measure the intervention's impact on latrine use separately for men and women within the household. We subdivided the household survey instrument into eight modules, listed below, for a more comprehensive classification of data:

1. **Household roster:** to capture general information about the members of the household; age, marital status, educational qualification, gender composition, employment status etc.
2. **Health and disability roster:** to capture data on the health/disability status of each household member to know if they may/may not have issue using the toilet for health/disability reasons
3. **Toilet use:** to capture the toilet usage patterns and open defecation behaviours of each household member

³⁹ Normalisation was done by dividing W_k by the mean value of W_k . This was done for each treatment arm separately.

⁴⁰ <http://support.mysurvey.solutions/>

4. **Household demographics:** to know the socio-economic status of the household including caste, religion, income status etc.
5. **Water availability, access, and usage:** to know about water accessibility and sufficiency, and distance of the water sources to fetch water for domestic purposes
6. **Toilet attributes:** to capture the dynamics around toilet construction; the cost, inputs/materials, government/NGO incentives (if any), maintenance/beautification costs etc.
7. **Knowledge and perceptions:** to capture household's intent to use, and perceptions about toilet usage, pit filling, and emptying
8. **Observation checklist:** to capture the surveyors' observations of the toilet in the household to verify usage, instead of solely relying on self-reporting

Key respondents: Our primary respondents at the household level were the **primary caregivers** of the household, and for a few sections of the module, we also interviewed the household heads (presumably, predominantly male). For the toilet use roster, we interviewed the respective household members, and in their absence, the primary caregiver. We interviewed primary caregivers on sanitation practices and behaviour of other household members, water availability and use, and other demographic information on the household roster. Whereas we interviewed the household heads on subjects, such as toilet infrastructure, prior investments in the toilet, subsidies, incentives received from the government or non-government sources, their own sanitation behaviour, and knowledge and perceptions on pit filling and pit emptying.

B. Community instrument

The key objective of collecting community data was to identify and control for variables which were distinct among the control and treatment groups. The community instrument was divided into five modules:

1. **Community characteristics:** socio-economic characteristics of the village; caste, religion, source of livelihood etc.
2. **Access to services:** to capture the community member's access to basic services in the vicinity like school, health centers, grocery shops, banks etc.
3. **ODF status:** to know if the village had already been declared ODF by the government or was aspiring to be ODF.
4. **Intervention history:** to know if there had ever been a sanitation intervention in the village and if yes, what was its impact on the village sanitation practices as a whole
5. **Supply side considerations:** to know the availability of toilet material suppliers in the village

Key respondents: These community surveys were administered in common public places in each village included in our sample. The respondents included the head of the gram panchayat and other prominent community members like ward members, school teachers, Aanganwadi workers etc., who could provide valid information about the village and community characteristics.

4.3.2. Measures taken to ensure the validity and reliability of each tool used

We have constructed each instrument (household and community) developed for the baseline by referring to modules from similar water and sanitation hygiene (WASH) and health-based studies, with the WASH component including both in-house RCT-based WASH projects, as well as other national-level surveys including Demographic Health Survey (DHS), National Family Health Survey (NFHS), District-Level Health Survey (DLHS), National Sample Survey (NSSO), SQUAT

survey etc. Apart from these, for the main toilet-use questions, we adhered to the 3ie recommended r.i.c.e. module for ensuring consistency of the toilet use indicators across studies. The final survey instrument developed by the technical staff was thoroughly reviewed by our WASH specialists, partner organisations, and field survey experts to ensure that all relevant indicators for the study are captured.

The tools were further strengthened during the three days of pre-testing in the field. The pre-testing was conducted in rural Bihar, in the households with similar characteristics as the prerequisite of the sampled households (i.e. functional twin pit latrines). The pre-testing helped us identify the loopholes and inconsistencies in the instruments (refer to Section 10 for details). Accordingly, we revised the questions and restructured the modules to obtain unbiased and consistent responses from the respondents.

4.4. Implementation

4.4.1. Survey team

Data collection for baseline was conducted in two phases: (i) listing and (ii) main survey (Household and Community). We formed two separate groups of survey teams, one for household and the other for community. Almost all the field staff recruited for the data collection held at least a bachelor's degree and had to their credit 4-5 years' experience in conducting similar kinds of surveys.

For listing: The survey team consisted of 16 teams each functioning under a male head and comprising two male enumerators.

For main survey: A total of eight survey teams participated in the main survey, each comprising of one male supervisor and three female enumerators. The household surveys were conducted by the female enumerators since the main respondent for the household survey was the primary caregiver. The community surveys were conducted by the supervisors themselves. The overall team support and coordination was undertaken by a male survey coordinator.

4.4.2. Training sessions with survey teams

The training sessions of the survey team for the main survey took place in mid-February, and were spread over six days, including two days for in-house mock interview sessions and on-field practice. The training was led by an OPM India's Survey Training and Quality Assurance specialist, along with oversight by the technical staff (those involved in tool development) and a Data Management expert. During the training sessions, the field staff were briefed on research ethics and sensitised to the best practices for asking questions such that no latent bias found its way in their interactions and interpretations. The six-days training was structured to ensure that the field staff:

- had thorough understanding of the survey instruments;
- were comfortable with the survey tablets they had to use for data collection;
- had enough time to clear their doubts related to the survey and the tools; and
- had access to full-time supervision during the mock interview sessions and field practices.

Refresher training: There was a 10-days gap between the treatment and control group data collection due to *Holi* festival holidays that fell during this period. Therefore, we conducted a refresher training session for the field staff in Patna before they started with the control group data collection process.

4.4.3. Quality control mechanisms in the field

- The **supervisors** of each team were responsible for providing first-level monitoring oversight and assistance. They were in direct contact with the survey coordinator and also provided active support to field enumerators in locating the sampled households and ensuring that interviews were conducted with appropriate/target respondents.
- A **survey coordinator** oversaw all the eight teams and provided them an additional layer of assistance for quality assurance.
- The **Data Manager** checked all data entries at the end of each survey day, aided by the in-built consistency checks written into the data capture software.
- Based on our set protocols for data cleaning and management, our dedicated team of **data analysts** based in OPM Delhi office checked raw data from the field on a regular basis (logic checks, field investigator checks, etc.). In order to conduct data verification alongside the survey, we used pre-written programmes in STATA.
- Back-end server was used to transfer data to the data processing team so that it could verify data for inconsistent, impossible, or unlikely data points.
- Time was allocated for re-visiting interviewees to address queries related to the data.
- **Daily debriefs** with the team enabled consistency in the data collected each day.

5. Data analysis

5.1. Techniques for qualitative data analysis

The qualitative data collection for the impact evaluation will take place only at the endline and will be guided by the findings from the quantitative baseline, quantitative endline, and the process evaluation. Thus, the research approach will adopt a sequential explanatory design, which means that collection and analysis of quantitative data will be followed by collection and analysis of qualitative data. The main purpose will be to use qualitative results to explain and interpret the findings of the quantitative study. Methods to be used for qualitative analysis will be determined closer to the time of qualitative data collection. However, it is important to note that considerations related to the qualitative analysis have already been taken into account while developing the theory of change and the Evaluation Matrix. A sequential design does not mean that the triangulation and cross-fertilization of quantitative and qualitative approaches are limited to analysis. Below is an indicative list of issues that the qualitative study will attempt to explore:

- Toilet attributes: what does the toilet contain? How do toilet attributes affect people's use/perception of toilet use? What else would the respondents like as part of the toilet? What is missing from the toilet that prevents them from using it?
- Test perceptions related to toilet use: specifically, perceptions that latrine is for women's safety and honour, and it should be used in emergency only. Both these perceptions emerged strongly in the formative study.
- Knowledge of correct rates of pit filling.
- Attitude to pit emptying: especially its caste purity implications; also, explore the prevalence of pit-emptying practices in the area.
- Changes in habit formation related to toilet use, if any; and
- Any difference related to gender/caste/age in answers to the issues listed above.

This list is merely indicative and not exhaustive as the qualitative study will not take place until the endline, and will be guided in large part by the initial field assessments and findings of the quantitative study.

5.2. Techniques for quantitative data analysis

As mentioned in Section 4.1.1, we will be estimating the **ITT effects** at endline to calculate the causal impact of the programme. We will also be estimating the impact of the intervention both at the household and individual level. However, in this study, we highlight the household-level specifications as listed below:

We will be estimating the following regression equation via Ordinary Least Squares (OLS):

$$Y_{hc} = \alpha + \beta Treat_{hc} + \delta X'_{hc} + u_c + e_{hc}$$

Where:

- Y_{hc} is the outcome of interest for household h in cluster c;
- $Treat_c$ is a dummy variable taking value 1 for the treatment cluster and 0 for the control group;
- β is the coefficient of the treatment dummy and our coefficient of interest;
- X'_{hc} refer to vector of cluster and household-level characteristics;
- u_c is the cluster-fixed effect; and
- e_{hc} are cluster-robust standard errors.

Additionally, we will be using the baseline and endline data to build a panel of households and individuals. This will provide us the added advantage of being able to control for time-invariant characteristics and estimate a **Difference-in-Differences (DID) regression** to measure the impact of the programme. We will, therefore, run the following regression specification:

$$Y_{hct} = \beta_0 + \beta_1 Treat_c + \beta_2 Post_t + \beta_3 (Post_t * Treat_c) + \delta_1 X'_h + e_{hct}$$

Where:

- Y_{hct} is the outcome of interest for household h in cluster c at time t;
- $Post_t$ takes the value 1 for endline and captures changes in the outcome variable in the absence of the intervention; and
- $Post_t * Treat_c$ takes the value 1 for the treatment cluster at endline, and β_3 measures the impact of the programme.

The **DID** estimator gives us the difference in average outcome in the treatment group before and after the treatment *minus* the difference in average outcome in the control group before and after the treatment. This approach is better than using OLS estimation because it allows us to control for differences between control and treatment households that are time-invariant and cannot be observed.

In addition to using regression analysis to estimate the impact of the programme, we will be using cross-tabulations, correlations, and principal component analysis for analysing the data at endline. Principal component analysis will be used to create indices of toilet use and toilet infrastructure based on direct observation of toilet data.

5.3. How to read tables

Tables in this report follow a uniform format. Each estimate is shown as the mean of the indicator with the corresponding standard error of the estimate specified next to the mean and the 'N' value either on the top or in the corresponding column.

The results are presented in three standard formats:

- 1. Balance tables:** The estimates of the control (1) and the treatment group (2) are presented corresponding to each of the respective indicators, with the 'N' values at the top corresponding to all indicators in a given panel.

Table x1. Average weighted baseline household, individual, and community characteristics (Balance tests)

Indicator	(1) Control		(2) Treatment	
	Mean	SE	Mean	SE
<i>Panel A: Household Characteristics</i>				
	(N=557)		(N=551)	
Proportion of Hindu Households	87.4	(5.32)	98.4**	(1.03)

- 2. Summary statistics:** The estimate (Mean), standard error, and 'N' value for each indicator is presented correspondingly.

Table x2: Weighted summary statistics of baseline quantitative sample–household, individual, and community characteristics

Indicator	Mean	SE	N
<i>Panel A: Household Characteristics</i>			
Proportion of Hindu Households	92.5	(3.03)	1108

- 3. Comparison with secondary data:** The estimate (mean; column 1) for each indicator is compared with four levels of secondary data (columns 2–5) for the same indicator.

Table x3: Comparison of baseline statistics with national and state-level statistics

Indicator	(1)	(2)	(3)	(4)	(5)
	HABIT Baseline data	National level	National Rural	Bihar	Bihar Rural
<i>Panel A: Household Characteristics</i>					
Prop. of Hindu Households	92.5	81.4	83.7	83.8	84.6

6. Registration of pre-analysis plan

<http://ridie.3ieimpact.org/index.php?r=search/detailView&id=624>

7. Internal validity of the evaluation design

7.1. Balance across treatment and control study arms

We present the results of conducting balance tests in Table 7 and Table 8. Here, both weighted and unweighted baseline pre-treatment characteristics at the household, individual, and community level are presented to test the balance of the randomisation experiment. Weighted estimates are provided to ensure that the sample is representative of the target population, i.e., households residing in WVIs areas of operation. Sampling weights have been calculated as the inverse of the probability of a household being selected into the sample. The calculation of sampling weights is discussed in detail in Section 4.2.5.

We have separated sample characteristics into four groups depending on whether they are household, individual adult, individual child, or community characteristics. In Table 7 and Table 8, the top panel (Panel A) shows balance on household characteristics, Panels B and C show balance on individual adult and individual child characteristics, respectively, while the bottom panel (Panel D) compares control and treatment wards. We have imputed for missing values in the variables for which balance tests were carried out⁴¹.

We ran balance tests on 86 variables and found that the treatment and control groups were balanced on 74 characteristics and not balanced on 12 characteristics for both the weighted (Table 7) and unweighted estimates (Table 8). We utilised t-tests comparing the means of treatment and control groups. Table 7 and Table 8 only display a subset of the variables for which we ran balance tests.

Overall, the experiment seems well-balanced on outcome variables in our study. There were no significant differences between our treatment and comparison households and individuals in terms of outcome variables related to open defecation and safe disposal of faeces. In Table 7, we find that households are well-balanced in terms of the proportion of households where at least one person defecates in the open. Similarly, individual adults and children in treatment and control arms are well-balanced in terms of the proportion of adults⁴² who defecate in the open and the proportion of children for whom faeces is safely disposed⁴³.

In Panel A of Table 7, we find some imbalance in terms of higher percentage of Hindu households and lower percentage of female-headed households in the treatment arm. We find that while the treatment arm had 98.4% of Hindu households, the control arm had only 87.4% of Hindu households. On the other hand, in the treatment arm, female-headed households comprised 13.2% of all households, while female-headed control households equalled 22.4%. Treatment households are also larger in terms of the household size and the number of children in the household. We find that individual adult characteristics in Panel B are well-balanced with no

⁴¹ Missing observations were imputed with the mean value of the variable at the ward level. For instance, we found that caste was missing in five observations in our sample. We used the mean proportion of households belonging to each caste to impute for caste in this case.

⁴² We asked individual household members about their sanitation practices in the 'last occasion', the 'last three occasions', and 'usually'. Our indicator for toilet use takes the value one for household members who reported open defecating in at least one of three sanitation-use questions.

⁴³ Faeces are disposed safely if the child defecated in the latrine or the faeces were disposed of by putting/rinsing them in the latrine.

significant differences between treatment and comparison group means. On the other hand, in Panel C, we find that children in treatment areas are significantly less likely to suffer from diarrhoea. We find that 20.5% of children in treatment areas suffered from diarrhoea in the last two weeks as opposed to a much higher 37.9% of children in control areas who suffered from diarrhoea. In terms of the community characteristics presented in Panel D, we find that a higher percentage of treatment communities have had a WASH-triggering activity in the past. The estimates presented show that 75.9% of treatment wards and 46.7% of control wards have had WASH activities in the past. We also find that treatment wards have a much lower proportion of communities with access to a Primary Health Centre within 5 kms.

We also carried out F-tests of joint orthogonality that test whether groups of variables in the Panels A, B, C, and D are jointly unrelated to the treatment status. This entailed running the following specification:

$$Treatment = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \beta_4 X_4 \dots + \beta_n X_n + \varepsilon$$

Where, *Treatment* is the treatment status and X_1 to X_n are the variables in each of the panels below.

For each of the panels, we find that we can reject the null hypothesis of joint orthogonality or:

$$\beta_1 = \beta_2 = \dots \beta_n = 0$$

This means that when taken together, groups of variables in each of the four panels can explain the treatment status. More simply, this means that the variables X_1 to X_n are related to the treatment status and there is an imbalance between treatment and control groups.

Imbalance in the randomisation means that a simple comparison of outcomes between the treatment and control groups at endline will not provide an unbiased measure of the impact. We will be including baseline covariates that show an imbalance and will not be affected by the intervention as controls in the model specification, which will be used to assess the impact at endline.

The indicators presented in Tables 7 and 8 pertain to only eligible households with functional twin pit latrines. We also ran balance tests for variables that capture toilet attributes for all the households listed in the treatment and control wards. We have presented these in Appendix F. We find that the proportion of households with access to their own latrines, proportion of eligible households among all households listed, proportion of households with twin pit latrines are significantly different across treatment and control wards.

Table 7: Average weighted baseline household, individual, and community characteristics (Balance tests)

Indicator	(1) Control		(2) Treatment	
	Mean	SE	Mean	SE
<i>Panel A: Household Characteristics</i>	(N=557)		(N=551)	
Proportion of Hindu Households	87.4	(5.32)	98.4**	(1.03)
Proportion of Muslim Households	12.1	(5.32)	1.4*	(1.02)
Proportion of Scheduled Caste Households	20.4	(6.39)	23.6	(5.71)
Proportion of Scheduled Tribe Households	3	(1.49)	1.5	(0.78)
Proportion of Other Backward Caste Households	71.4	(6.08)	67.4	(6.84)
Proportion of Households with a BPL Ration Card	46.4	(4.76)	45.0	(3.47)

Proportion of Households with a NREGA Card	23.4	(3.87)	27.6	(6.65)
Proportion of Households with Access to Piped Water	5.8	(1.64)	3.0	(1.25)
Proportion of Households whose Latrine is Inside	24.4	(3.15)	28.6	(3.29)
Proportion of Female-Headed Households	22.4	(2.96)	13.2**	(2.83)
Average Household Size	5.5	(0.14)	5.9*	(0.15)
Average Number of Children Aged 5 or Below	0.7	(0.07)	0.9*	(0.08)
Average Number of Young Aged 6 to 17	1.8	(0.09)	1.8	(0.09)
Average Number of Adults Aged 18 to 59	2.5	(0.10)	2.7	(0.09)
Average Number of Elderly Aged 60 or More	0.4	(0.03)	0.5	(0.05)
Prop of Households where At Least One Person Practices OD	53.8	(4.27)	51.0	(5.53)
Prop of households spent their own money for latrine construction	62.5	(8.54)	69.6	(5.78)
Average amount of money spent for latrine construction	15433.2	(1306.91)	14327.5	(1404.12)
Prop of households recd. money for latrine from govt.	41.7	(4.35)	38.7	(7.45)
Panel B: Individual Adult Characteristics		(N=2589)		(N=2688)
Age in Years	28.2	(0.46)	28.7	(0.52)
Average no. of years of education of adults	4.7	(0.21)	4.7	(0.21)
Proportion of adult males	48.6	(1.33)	50.0	(0.66)
Proportion of disabled persons	2.3	(0.32)	1.7	(0.35)
Proportion of adults who were sick in the last 30 days	31.8	(2.49)	28.6	(1.58)
Proportion of adults who had diarrhoea in the last 2 weeks	15.7	(1.86)	13.6	(2.55)
Proportion of adults who practice OD	37.9	(4.77)	29.3	(5.88)
Panel C: Individual Child Characteristics		(N=434)		(N=456)
Age in Years	2.7	(0.09)	2.6	(0.11)
Proportion of male children	51.2	(3.89)	48.9	(1.61)
Proportion of children that were sick in the last 30 days	46.9	(3.46)	39.6	(2.79)
Proportion of children that had diarrhoea in the last two weeks	37.9	(4.29)	20.5***	(2.74)
Proportion of children for whom faeces is safely disposed	31.9	(4.52)	39.6	(6.94)
Panel D: Community Characteristics		(N=30)		(N=29)
Proportion of villages certified ODF	66.7	(14.21)	62.5	(12.50)
Proportion of villages with WASH activities held in past	46.7	(9.26)	75.9**	(8.09)
Proportion of villages where distance of primary school is within five kms	100	(0)	100.0	(0)
Proportion of villages where distance of health subcentre is within five kms	70	(8.51)	72.4	(8.45)
Proportion of villages where distance of PHC is within five kms	60	(9.10)	31.0**	(8.74)
Proportion of villages where mason constructed toilets in past	100	(0)	96.6	(3.45)

Source: HABIT Baseline Survey (March 2018).

Notes: * p<0.1, ** p<0.05,*** p<0.01.

p-values obtained by clustering at ward level. Standardised baseline weights utilised.

Table 8: Average unweighted baseline household, individual and community characteristics (Balance tests)

Indicator	(1)	(2)
	Control	Treatment

	Mean	SE	Mean	SE
Panel A: Household Characteristics				
	(N=557)		(N=551)	
Proportion of Hindu Households	89.9	(3.23)	97.1**	(1.48)
Proportion of Muslim Households	9.5	(3.17)	2.5**	(1.47)
Proportion of Scheduled Caste Households	18.9	(4.04)	26.1	(3.98)
Proportion of Scheduled Tribe Households	2.9	(1.57)	1.5	(0.70)
Proportion of Other Backward Caste Households	73.1	(4.24)	62.6*	(4.46)
Proportion of Households with a BPL Ration Card	48.6	(2.74)	45.4	(2.70)
Proportion of Households with a NREGA Card	17.8	(2.50)	28.7**	(3.66)
Proportion of Households with Access to Piped Water	5.9	(1.90)	4.9	(1.97)
Proportion of households whose Latrine is Inside	29.3	(2.30)	30.5	(3.05)
Proportion of Female-Headed Households	21.2	(2.66)	15.4	(2.30)
Average Household Size	5.4	(0.09)	5.7*	(0.14)
Average number of children aged five or below	0.8	(0.04)	0.8	(0.05)
Average number of young aged six to 17	1.8	(0.07)	1.7	(0.07)
Average number of adults aged 18 to 59	2.5	(0.07)	2.7**	(0.08)
Average number of elderly aged 60 or more	0.4	(0.03)	0.5	(0.04)
Prop of households where at least one person practices OD	49.6	(3.62)	50.5	(4.34)
Prop of households spent their own money for latrine construction	66.5	(5.44)	65.9	(4.69)
Average amount of money spent for latrine construction	15353.9	(1029.12)	14792.8	(1167.06)
Prop of households recd. money for latrine from govt.	46.3	(4.28)	34.3**	(3.99)
Panel B: Individual Adult Characteristics				
	(N=2589)		(N=2688)	
Age in Years	28.4	(0.47)	29.3	(0.45)
Proportion of adult males	48.9	(0.84)	49.9	(0.67)
Average no. of years of education of adults	4.7	(0.16)	4.9	(0.19)
Proportion of disabled persons	2.3	(0.38)	1.9	(0.32)
Proportion of adults who were sick in the last 30 days	30.3	(1.87)	28.9	(1.22)
Proportion of adults who had diarrhoea in the last two weeks	13.8	(1.80)	15.5	(1.96)
Proportion of adults who practice OD	31.5	(3.24)	30.3	(3.57)
Panel C: Individual Child Characteristics				
	(N=434)		(N=456)	
Age in Years	2.7	(0.07)	2.6	(0.08)
Proportion of male children	50	(2.53)	48.7	(1.88)
Proportion of children that were sick in the last 30 days	40.5	(2.97)	39.3	(2.77)
Proportion of children that had diarrhoea in the last 2 weeks	42	(4.30)	24.0***	(3.41)
Proportion of children for whom faeces is safely disposed	35.5	(3.51)	35.7	(3.05)
Panel D: Community Characteristics				
	(N=30)		(N=29)	
Proportion of villages certified ODF	66.7	(14.21)	62.5	(12.5)
Proportion of villages with WASH activities held in past	46.7	(9.26)	75.9**	(8.09)
Proportion of villages where distance of primary school is within five kms	100	(0)	100.0	(0)
Proportion of villages where distance of health subcentre is within five kms	70	(8.51)	72.4	(8.45)
Proportion of villages where distance of PHC is within five kms	60	(9.10)	31.0**	(8.74)

Proportion of villages where mason constructed toilets in past	100	(0)	96.6	(3.45)
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Source: HABIT Baseline Survey (March 2018).

Notes: * p<0.1, ** p<0.05,*** p<0.01.

p-values obtained by clustering at ward level. Standardised baseline weights utilised.

7.2. Other competing interventions

Any evaluation of a sanitation intervention in India must be viewed against the backdrop of SBM, and in some ways, as supplemental to the larger national push to eliminate open defecation by 2019. The SBM is the largest, most visible push towards improving sanitation in the country with INR 90 billion being set aside for SBM activities in the last Union Budget (2016-17). The importance of this programme has been communicated to all government officers, and officials at the block, district, state and national level are making a concerted push to promote sanitation in the country. New toilets are being constructed at a rapid pace. At a recent rally in Bihar, the Prime Minister stated that 850000 toilets had been constructed in the state in a week.⁴⁴ Thus, there is clearly a massive drive towards toilet construction and reducing open defecation, resulting in rapid changes in on-ground toilet numbers. Thus, the effects of this programme will need to be analysed in the context of this national mission.

In addition, the state government of Bihar has implemented JEEViKA, a rural livelihoods project through the creation and promotion of self-help groups (SHGs). The JEEViKA programme is being implemented by the Bihar Rural Livelihoods Promotion Society (BRLPS) and the State Rural Livelihoods Mission, and is partly funded by the World Bank. JEEViKA uses women SHGs to promote rural livelihoods, with a view to enhance the social and economic empowerment of the poorest and the most marginalised women in the rural communities. The BRLPS recently included health and nutrition interventions as a theme within its overall project. It has also included a targeted sanitation module to promote handwashing behaviours and toilet use amongst SHG members. This is a state-wide programme and is expected to have an equal impact across all study areas. Our community tool captures the presence of SHGs within the village.

No other non-governmental organisations are currently operating in the study areas. Intervention staff will be monitoring any changes on this front and implications of any changes in this scenario will be discussed by the broader research and design team. To independently verify this information, the community tool in the quantitative survey collects information on the presence of other NGOs in the area. The qualitative evaluation will also explore the presence of other interventions and their impact on the current study.

7.3. Self-selection bias

Self-selection bias occurs when participants in an intervention can decide for themselves whether they want to participate in a study. This leads to a biased sample as those who choose to participate have different characteristics than those who do not choose to participate. Our intervention comprises of a package of community meetings at the *toila* level and a schedule of home visits for eligible households within the *toila*. While households cannot self-select into the home visits, which will be carried out by WVI for all eligible households, households may self-select into community meetings. This means that households who choose to participate in the community meetings maybe systematically different from those who choose not to participate in

⁴⁴ <https://www.ndtv.com/india-news/tejashwi-yadav-does-the-math-as-pm-says-8-5-lakh-toilets-built-in-bihar-in-a-week-1835705>

them. For instance, households who choose to participate maybe more motivated to end open defecation practices within their community.

We will be estimating both **ITT** and **TOT**. The TOT will be estimated by scaling the ITT with the proportion of households who took up the intervention, i.e., the take-up rate of the intervention. The take-up rate of the intervention will be based on participation in community meetings. Households will be asked if they participated in community meetings at the endline survey. We will use this to calculate participation in meetings. The ITT will not be biased owing to self-selection in a way that TOT may be biased owing to self-selection into community meetings.

7.4. Risk of spillover

Since treatment is assigned randomly at the village level as a first step before selecting treatment and control clusters (wards), it is impossible for a treatment and control cluster to be in the same village. While it is still possible for a control cluster to share a boundary with a treatment cluster (from the neighbouring village), the probability of this happening is very low. As such, we expect little risk of spillover from the treatment to the control group in our evaluation due to geographical proximity.

Since WVI staff operate in both treatment and control areas, the risk of spillover effects arising from programme-level factors remains. For example, a WVI staff member may be put in-charge of implementing the intervention in a given treatment area, whilst he/she continues to conduct his/her regular duties⁴⁵ in a nearby control area. In such a scenario, there is some risk of contamination of control areas. We held detailed discussions about avoiding such scenarios while training the WVI staff, and do not expect such programme-level spillovers to be common in practice.

7.5. Behavioural responses to the evaluation

Modifications in respondent behaviour in response to the evaluation

Hawthorne effects or Observer effects occur where individuals modify an aspect of their behaviour in response to the awareness that they are being observed. This is unlikely to affect treatment and control households in our experiment. Our survey includes direct observation of toilets to indirectly measure use at the household level through the presence of slippers, buckets, water containers, and other commodities that potentially signal use. Given the entrenched cultural habits associated with open defecation, we believe that it is unlikely that households and individuals would change the appearance of their toilets due to the fact that they were being observed. Additionally, we believe that households are unlikely to have the opportunity to modify the appearance of their toilets due to lack of prior knowledge that their toilets will be observed and which aspects of the toilet will be observed directly.

Toilet use at the individual level is measured through self-reported behaviour. Here, owing to the recent large-scale information and behavioural change communication campaigns carried out by the Swachh Bharat Mission-Gramin, we believe that estimates of self-reported toilet use are likely to be upward biased. There is no reason to believe that this self-reporting will be biased differentially between control and treatment groups (see balance table to understand how these outcome variables are similar across groups). Therefore, impact estimates at endline can be attributed to the intervention.

⁴⁵ WVI staff work in the areas of child nutrition, education, drinking water, and sanitation in the communities where they work in

The John Henry effect will occur in our case if households in the control group perceive themselves to be at a disadvantage compared to households in the treatment group, and work harder to overcome the difference or deficiency. This is unlikely to occur in our experimental setting as the randomisation has been carried out at the village level and the treatment is carried out at the ward level, with the treatment ward randomly chosen among all wards in the treatment village. Households in the control group will, therefore, not have access to the intervention or information around it. Moreover, the package of activities planned at the community and HH level is not subsidy-based, making it unlikely for households in control areas to react to the exclusion. Resentful demoralisation effects are unlikely to occur for the same reasons.

The pre-testing of the quantitative instrument also led to concerns on social desirability of certain responses on toilet use biasing our estimate. The learnings on this and steps taken to minimise the effects of socially desirable responses, and to increase confidence in the validity of measurements have been documented in detail in Section 8.4.5.

Non-response

We had only two instances when the primary female respondents in our sample could not complete the interview owing to childcare and other responsibilities. At the pre-testing stage, we found that we were likely to encounter non-response among male respondents who were away at work during the interview. As a result, our final survey instrument was divided into two parts, one for the primary female respondent (which covered household demographics, health and disability, toilet use, and water availability and use) and the second for the primary male respondent (which covered latrine construction, latrine attributes, and knowledge, perceptions around pit filling and pit emptying). We accounted for cases where the primary male respondent was not available by allowing this section to be answered by the next best-informed person to ensure that all questions were answered.

We took the following steps at baseline to contain non-response and will follow the same protocol at endline:

- Our control and treatment households consisted of only resident households to limit attrition due to migration.
- We interviewed primary caregivers and other household members even if the male household head was unavailable during the baseline survey⁴⁶. This ensured that the sanitation practices of all household members were adequately captured. Toilet-use questions were either self-reported or reported by the primary female respondent when the self-reporting was not possible. We will be following the same convention in the endline.
- We included questions on migration, occupation, and sources of livelihood in our survey to be able to control these and compare attritors (those who drop out of our sample at endline) with non-attritors along these characteristics at endline.
- Monitoring mechanisms tracking the intervention and the monitoring data at the household level will also enable us to track any attrition of households from the intervention and the endline survey. Monitoring data will be collected during the intervention and will track whether households received the full or partial schedule of home visits and whether certain households dropped out from home visits. This will provide us with an early estimation of the rate of attrition we are likely to encounter at the endline.

⁴⁶ Duflo et al. (2007) suggest including names of neighbours and relatives that can be interviewed if the respondent cannot be found as possible ways of preventing attrition.

7.6. Implications for ex-post power calculations and ex-post randomisation

We utilised a household-level outcome indicator—the proportion of eligible households where at least one person was defecating in the open—for the power analysis. While we relied on SQUAT survey⁴⁷ data for Bihar (2014) to calculate values for (i) baseline level and (ii) the intra-cluster correlation coefficient for our initial power calculations, ex-post power calculations were performed using updated parameter values based on our own baseline data. These updated calculations (“Ex-post”) are presented, along with our initial calculations (“A priori”) in Table 9.

Table 9: Comparing a priori and ex-post power calculations

Parameter	A priori		Ex-post	
	Value	Sources/Assumptions	Value	Sources/Assumptions
Baseline level of proportion of eligible households where at least one person is defecating in the open	0.41	SQUAT survey data for Bihar	0.524	Improving HABIT baseline survey
Significance level (alpha)	0.05	Standard	0.05	Standard
Desired power of the test (beta)	0.8	Standard	0.8	Standard
Mean number of households in each cluster	10	Practical considerations	12.5	Number achieved during the baseline survey
Intra-cluster correlation coefficient	0.1	SQUAT survey data for Bihar	0.2	Improving HABIT baseline survey
Inter-temporal correlation coefficient	0.7	Lies within the standard range assumed for a panel of households	0.7	Lies within the standard range assumed for a panel of households
Number of clusters in each arm	43	Calculated based on a priori power calculations (using OPM’s power calculation tool)	44	Number achieved during the baseline survey
MDE	0.1	Assumed target	0.118	Calculated based on ex-post power calculations (using OPM’s power calculation tool)

Given the actual sample size achieved by our baseline survey, and updated values of (i) baseline level and (ii) the intra-cluster correlation coefficient, ex-post power calculations reveal that our study will be able to achieve a Minimum Detectable Effect (MDE) in the use of latrine of at least 11.8 percentage points. This is the minimum attributable decline in the proportion of eligible households, where at least one person is defecating in the open, where our estimation model will be able to detect with statistical confidence.

Since this updated MDE of 11.8 percentage points is larger than our initial target of 10 percentage points, there is some chance that our survey could be marginally underpowered (compared to our initial estimation). However, since the difference between the two MDEs is very small (1.8 percentage points), we do not think that this is an immediate cause of concern. Moreover, we

⁴⁷ <http://riceinstitute.org/data/squat/>

have assumed a conservative value of 0.748 for the Inter-Temporal Correlation (ITC) coefficient (we will learn about the true value of the ITC only at the endline stage). Since MDE is inversely related to the ITC coefficient, and we expect it to be around 0.8 at the endline stage, we are confident that our study design will be able to achieve an MDE very close to our initial target of 10 percentage points⁴⁹.

8. Findings

8.1. Description of the quantitative sample

The quantitative sample from baseline data collection is summarised in Table 10. The indicators are categorised into four main panels: A, B, C, and D. The top panel (Panel A) shows the summary statistics of household characteristics, Panels B and C summarise the individual adult and individual child characteristics, while the bottom panel (Panel D) describes the community characteristics.

Within household characteristics (Panel A), we have included the socio-economic characteristics of the sampled households, i.e., the religion and caste composition, poverty status (BPL and NREGA cardholders), age composition within the sampled households, average household size, and open defecation prevalence within the households. Individual characteristics indicators have been further classified into Adult and Child characteristics (Panels B and C, respectively), where indicators for adult characteristics involve proportion of adult males in the sample, proportion of disable persons, sickness in the last 30 days, diarrhoeal occurrences in the last two weeks, and open defecation practice amongst the adults. Finally, the indicators for community characteristics include characteristics of the village as a whole in terms of access to services, community mobilisation activities in the past, ODF status of the village etc.

In our sample, the proportion of Hindu households is the largest at 92.5%, followed by Muslim households at 7.2%. The proportion of Other Backward Classes (OBCs) is the highest at almost 70%, followed by the Scheduled Caste (SC) population at around 22%, and only 2.3% household belong to the Scheduled Tribe (ST). Around 46% households have a Below Poverty Line (BPL) ration card and 25% have a Mahatma Gandhi National Rural Employment Guarantee Act (NREGA) job card. Around 18% of the households are female-headed and the average family size is 5.7. Only 4.5% households have access to piped water facility. As far as presence of toilet and usage is concerned, our sample shows that around 26% of the households have a toilet which is inside the house and in about 53% of the households, there is at least one person who defecates in the open.

The average age of adults who are part of the sample is 28.4 years and that of the children is 2.7 years. The proportion of males and females (both adult and children) is nearly equal. The average number of years of education amongst the adults in our sample is around 4.7 years. Proportion of adults who have had diarrhoea in the last two weeks from the day of the survey is about 15% whereas for children, this figure is nearly double at 28.8%. Proportion of adults who practice open defecation is nearly 34%. As for children, the proportion of children whose faeces is safely disposed is 35.9%. Some 16% of all responses to questions related to OD were self-reported by the individual in question. The remaining 84% were reported by the main female respondent.

⁴⁸ For a panel survey, the value of the ITC coefficient can be anywhere between 0.7 and 0.9.

⁴⁹ For example, if we find that the ITC coefficient is equal to 0.8 at the endline stage (*ceteris paribus*), the MDE will reduce to 9.7 percentage points.

For the community-level indicators, the village sample shows that 64.3% of the villages have been certified ODF and in about 61% of the villages, WASH mobilisation activities have been held in the past.

Table 10: Weighted summary statistics of baseline quantitative sample—household, individual, and community characteristics

Indicator	Mean	Std. Error	N
<i>Panel A: Household Characteristics</i>			
Proportion of Hindu Households	92.5	(3.03)	1108
Proportion of Muslim Households	7.2	(3.02)	1108
Proportion of Scheduled Caste Households	21.9	(4.31)	1108
Proportion of Scheduled Tribe Households	2.3	(0.88)	1108
Proportion of Other Backward Class Households	69.5	(4.50)	1108
Proportion of Households with a BPL Ration Card that could be Observed	45.7	(3.01)	1108
Proportion of Households with a NREGA Card	25.3	(3.66)	1108
Proportion of Households with Access to Piped Water	4.5	(1.09)	1108
Proportion of households whose latrine is inside	26.3	(2.32)	1108
Proportion of Female-Headed Households	18.1	(2.21)	1108
Average Household Size	5.7	(0.10)	1108
Average number of children aged five or below	0.8	(0.06)	1108
Average number of elderly aged 60 or more	0.4	(0.03)	1108
Average number of adults aged 18 to 59	2.6	(0.06)	1108
Average number of young aged six to 17	1.8	(0.06)	1108
Prop of households where at least one-person practices OD	52.5	(3.44)	1108
<i>Panel B: Individual Adult Characteristics</i>			
	Mean	SE	N
Age in Years	28.4	(0.34)	5276
Proportion of adult males	49.2	(0.75)	5277
Average no. of years of education of adults	4.7	(0.15)	5277
Proportion of disabled persons	2	(0.24)	5277
Prop of adults who were sick in the last 30 days	30.3	(1.52)	5277
Prop of adults who had diarrhoea in the last two weeks	14.7	(1.61)	5277
Proportion of adults who practice OD	33.8	(3.88)	5277
<i>Panel C: Individual Child Characteristics</i>			
	Mean	SE	N
Age in Years	2.7	(0.07)	890
Proportion of male children	50	(2.06)	890
Proportion of children that were sick in the last 30 days	43.1	(2.38)	890
Proportion of children that had diarrhoea in the last two weeks	28.8	(2.70)	881
Proportion of children for whom faeces is safely disposed	35.9	(4.44)	890
<i>Panel D: Community Characteristics</i>			
	Mean	SE	N
Proportion of villages certified ODF	64.3 ^a	(9.22)	28
Proportion of villages with WASH activities held in past	61	(6.40)	59
Proportion of villages where distance of primary school is within 5 km	100	(0)	60
Proportion of villages where distance of health subcentre is within 5 km	71.7	(5.87)	60
Proportion of villages where distance of PHC is within 5 km	46.7	(6.49)	60

Proportion of villages with <i>Pakka</i> road	71.2	(5.95)	59
Proportion of villages where mason constructed toilets in past	98.3	(1.69)	59

Source: HABIT Baseline Survey (March 2018).

Notes: ^aAmong all other community characteristics indicators, Proportion of villages certified ODF had 32 missing values in 60 villages.

8.2. Comparison of survey sample with national population

For comparison of baseline quantitative data with national data from secondary sources, we have selected few main indicators from the list of indicators from Panels A, B, C, and D, discussed above. Table 11 shows the comparison of baseline data with different secondary data sources including Census 2011, National Family Health Survey 2015-16, 69th round of NSSO survey, Socio Economic Caste Census, SQUAT survey etc. We have also subdivided the national data into four parts namely, National level (All India including both rural and urban), National-Rural (only rural India), Bihar (State-wide including both rural and urban), and Bihar-Rural (only rural parts of Bihar) level data. This is to ensure a more granular comparison from national level to as close to the baseline sample level data, i.e., Bihar-Rural. However, not all national data is available at such granular distinctions. Some cells in the table have, therefore, been left empty.

Proportion of Muslim households in our sample is 7.2%, which is about 10% lower than the state-level figures of Bihar, as reported by the NFHS 2015-16 data. However, the proportion of OBC population in our sample (69.5%) is more than 10% of the state-level figures. Proportion of BPL cardholders, as reported by the baseline survey, is 21.9%, as opposed to Bihar's figure of 33% reported by secondary data. Outcome indicators, such as 'proportion of households where at least one person defecates in the open' and 'proportion of children who suffered from diarrhoea in the past two weeks', show large variations in comparison to both national as well state-level data. In our sample, 52.5% proportion of households have at least one member who practices open defecation, which is about 10% higher than the SQUAT survey data for Bihar (43%). A point to note here is that our sample only shows the rural Bihar figures. However, the SQUAT survey takes into account the overall state data. Similarly, our sample shows that the proportion of children that had diarrhoea in the last two weeks is 29.5%, whereas the NFHS 2015-16 data for the same indicator is 10.7%. This might be because of the difference in the sampled areas of NFHS (which includes all 38 districts of Bihar) and we only have data from six districts in our sample.

Table 11: Comparison of baseline statistics with national and state-level statistics

	(1)	(2)	(3)	(4)	(5)
Indicator	HABIT Baseline data ^a	National level	National Rural	Bihar	Bihar Rural
<i>Panel A: Household Characteristics</i>					
Prop. of Hindu Households	92.5	81.4 ^c	83.7 ^c	83.8 ^c	84.6 ^c
Prop. of Muslim Households	7.2	12.5 ^c	10.6 ^c	16.1 ^c	15.3 ^c
Prop. of Scheduled Caste Households	21.9	20.6 ^c	22.6 ^c	20.5 ^c	21.6 ^c
Prop. of Scheduled Tribe Households	2.3	9.2 ^c	12 ^c	3.4 ^c	3.8 ^c
Prop. of Other Backward Caste Households	69.5	42.2 ^c	42.2 ^c	57.5 ^c	57 ^c
Prop. of HHs with a BPL Ration Card	21.9	48.14 ^e	--	33.0 ^e	--
Prop. of HHs with Access to Piped Water	4.5	36.6 ^f	16.9 ^f	4.1 ^c	2.5 ^c
Prop. of Female-Headed Households	18.1	14.6 ^c	14.9 ^c	24.4 ^c	25.3 ^c
Average Household Size	5.7	4.6 ^c	4.7 ^c	5.2 ^c	5.3 ^c
Proportion of households where at least one person practices OD	52.5	--	--	--	43.8 ^g
<i>Panel B: Individual Adult Characteristics</i>					
Average no. of years of education of adults	4.7	5.65 ^{*c}	4.45 ^{*c}	2.75 ^{*c}	--
Proportion of disabled persons	2.0	1.54 ^d	--	1.7 ^d	--
<i>Panel C: Individual Child Characteristics</i>					
Proportion of children who had diarrhoea in last 2 weeks	28.8	9.2 ^c	9.6 ^c	10.4 ^c	10.7 ^c
Proportion of children for whom faeces is safely disposed	35.9	16.0 ^b	--	--	--

Source:

^a HABIT Baseline Survey (March 2018).

^b National Family Health Survey (NFHS) 2005-06; stated figure for the indicator—households reported that the faeces of their youngest child under age three were safely disposed.

(<https://www.wsp.org/sites/wsp.org/files/publications/WSP-India-CFD-Profile.pdf>)

^c National Family Health Survey (NFHS-4) 2015-16 with total sample size of approximately 572,000 households in 157 districts spread across India. In Bihar, NFHS collected information from 36,772 households across 38 districts. (<http://rchiips.org/NFHS/NFHS-4Report.shtml>)

*Figures 5.65 (national) and 2.75 (Bihar) for the Panel B indicator- Average no. of years of education of adults, have been calculated by taking mean of the median educational attainment of males and females (incl. children aged between 6-18 years).

^d Socio Economic and Caste Census 2011. (<http://secc.gov.in/reportlistContent>)

^e Ministry of Consumer Affairs, Food and Public Distribution, Govt. of India, 2013. Government record of all the BPL Household at the national and state level.

^f National Sample Survey, 69th Round (2012) with total number of households covered was 53,393 in rural India (across 4,475 sampled villages) and 42,155 in urban India (across 3,522 sampled urban blocks)

(http://mospi.nic.in/sites/default/files/publication_reports/nss_rep_556_14aug14.pdf)

[§] SQUAT Survey by r.i.c.e., 2014. Data was collected for approximately 23,000 individuals in about 3,200 sampled rural households in the Indian states of Haryana, Uttar Pradesh, Bihar, Rajasthan, and Madhya Pradesh. (<http://www.thehindu.com/todays-paper/tp-opinion/the-battle-for-toilets-and-minds/article6095989.ece>)

8.3. Cross-tabulations, correlation, and/or regression analysis using quantitative data

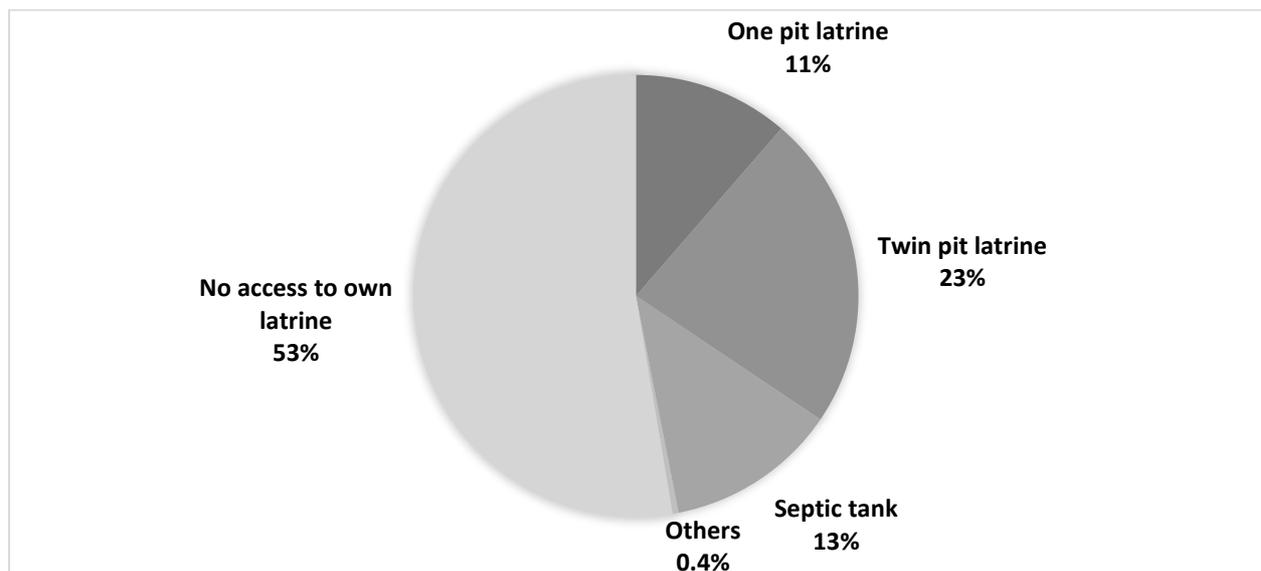
Despite access to toilets, India's low sanitation use has been somewhat of a puzzle. The usual suspects of income poverty and education have been unable to explain the low uptake of latrine use in the country. Comparisons with neighbouring countries like Bangladesh suggest that India is an outlier in that much lower levels of income are associated with higher toilet usage in other countries⁵⁰. Existing literature on toilet use in India throws some light on the sanitation problem.

In this section, we provide some cross-tabulations and correlations that describe the baseline characteristics of the sample population that we are studying and compare it to the existing patterns that emerge from the literature. We also spell out the implications of these findings for our theory of change.

Population characteristics

Among the households listed in the treatment and control districts we found that although 47% had access to latrines, only 20% of the households met our eligibility criteria of a functional twin pit latrine. Figure 3 shows a distribution of the households listed in selected wards according to their access to latrines. Among households with twin pit latrines 88% had no structural problems. We found that the most common structural problem included a missing door lock or latch (found in 5% of twin pit latrines). Similarly, we found that 88% of twin pit latrines met our eligibility criteria. The most common reason for non-functionality was the pan being blocked (5% of households with twin pit latrines) and an incomplete pit (3% for households with twin pit latrines).

Figure 3: Access to latrines among households listed



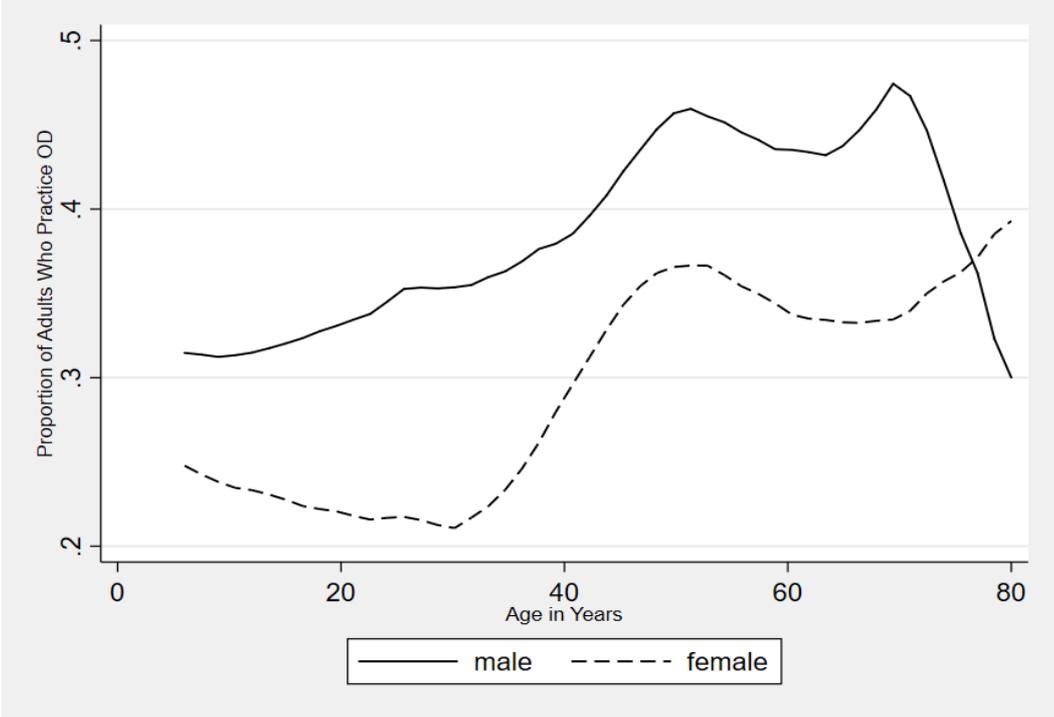
Predictors of toilet use: bivariate analysis

⁵⁰ (Ghosh, et al., 2014)

Figure 4 plots kernel-weighted local regressions showing the relationship between age, sex, and toilet use among individual adults (above age of five) in the households in our sample. We find that for all ages, men are more likely to defecate in the open compared to women. We also find that the open defecation rates are markedly higher for women above the age of 30 where we see a jump in the proportion of women defecating in the open. Open defecation rates converge for men and women only for ages above 75. These findings are also presented in Table 12 where we show rates of open defecation among men and women for different age groups of 6-17 years, 18-35 years, 36-59 years, and above 60 years. These results are in broad agreement with the results presented in Coffey et al. (2014) where the authors find that except for young children, males are more likely to defecate in the open than females at every age⁵¹.

Figure 5 plots similar kernel weighted local regressions to explore the relationship between years of education and toilet use. This figure shows that open defecation rates reduce with years of education for both males and females.

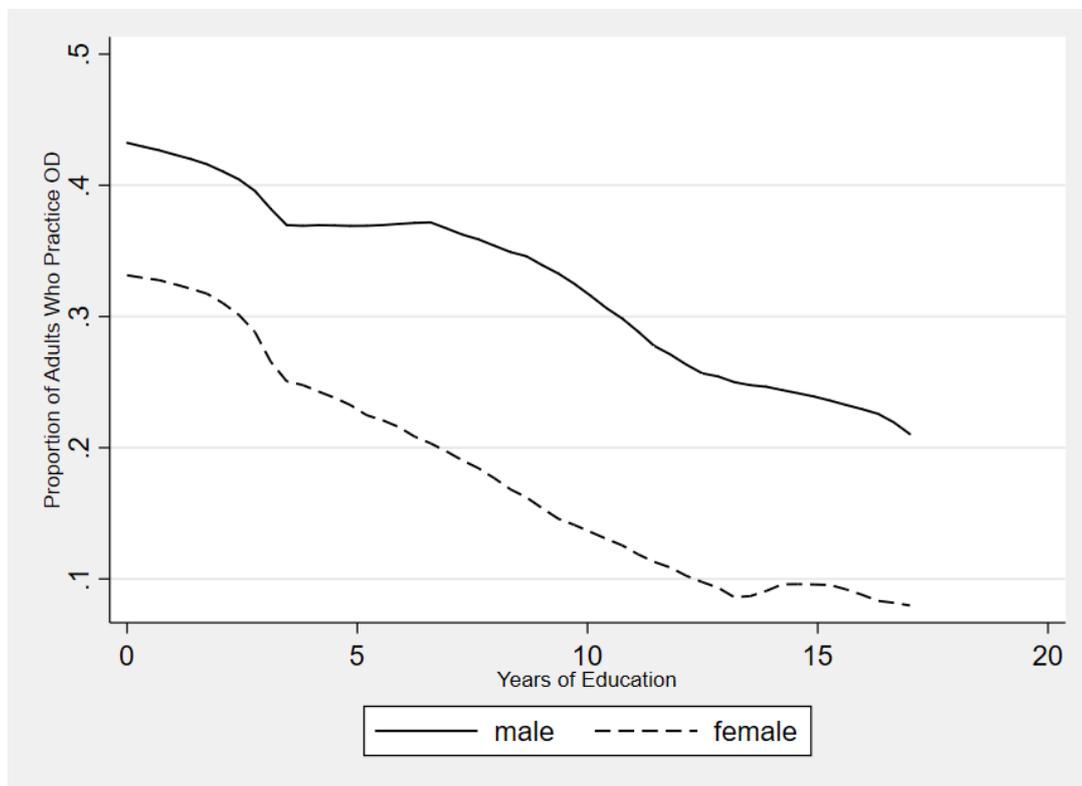
Figure 4: Open defecation across age by sex among individual adults in our sample



Notes: Standardised baseline weights utilised. N=2607 (male), N=2670 (female)

Figure 5: Open defecation across education by sex among individual adults in our sample

⁵¹ (Coffey, et al., 2014)



Notes: Standardised baseline weights utilised. N=2607 (male), N=2670 (female)

Table 12 points to another important finding. We see that almost 30% of females defecate in the open at least sometimes, with even higher rates of open defecation among older women (38.1% of females between the ages of 36-59 defecate in the open). This finding has important implications for our initial theory of change which predominantly focusses on higher defecation among males. This finding calls for an expansion in the target group of our intervention from only male members to include females above the ages of 35. It also emphasises the importance of testing the impact of the intervention not only on toilet use among male household members but also among female household members.

Table 12: Proportion of individuals who defecate in the open by age and sex

Age Group	Male			Female		
	Mean	SE	N	Mean	SE	N
All Ages	38.8	(3.76)	2607	29	(4.15)	2670
6-17 year olds	34.4	(4.02)	990	27.5	(4.40)	932
18-35 year olds	39.4	(4.27)	791	22.7	(4.47)	885
36-59 year olds	45.3	(3.96)	567	38.1	(4.81)	618
60 and above year olds	40.2	(6.10)	259	36.8	(5.30)	234

Notes: Standardized baseline weights utilized.

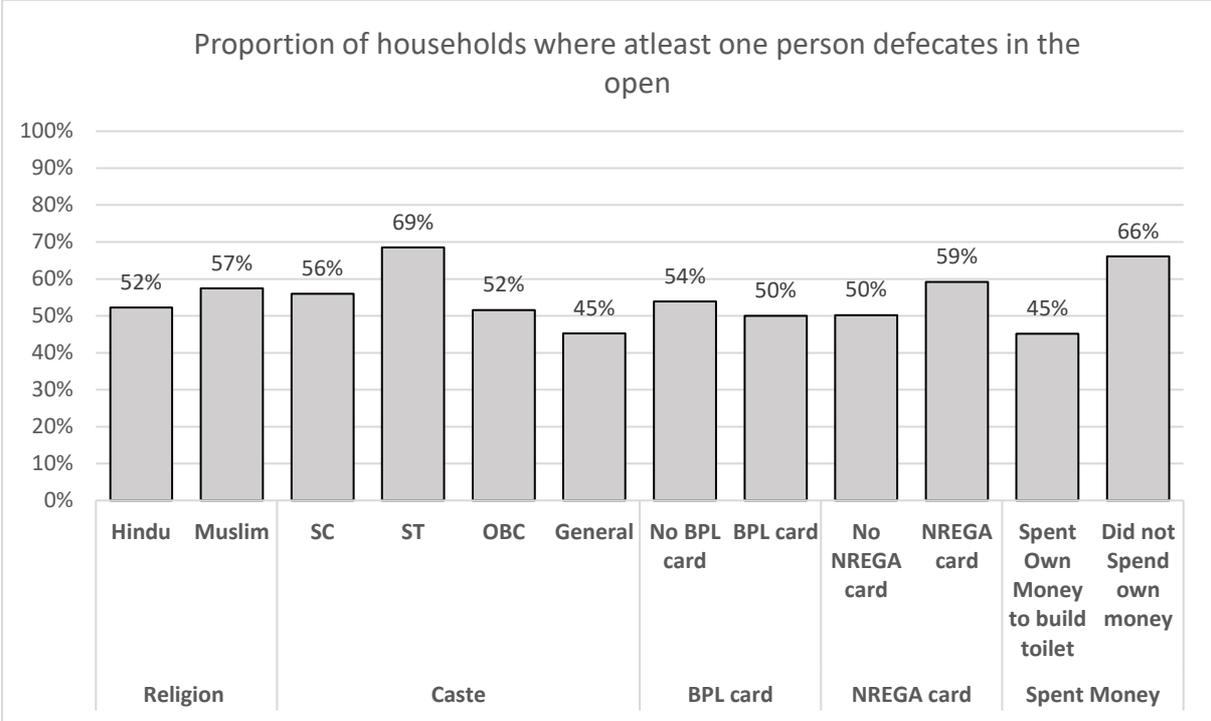
Simple comparison of the average proportion of households where at least one person openly defecates in Figure 6 suggests that rates of open defecation are higher among Muslim households in our sample (although not significantly). Our results don't tie-up with Geruso and Spears (2014) who found that Hindus are 40% more likely than Muslims to defecate in the open, and that this difference can account for 18% of child mortality gap between Hindus and Muslims.⁵²

⁵² (Geruso & Spears, 2014)

This might be explained by the fact that our sample of households is predominantly Hindu and, therefore, is unable to adequately capture the variation within Muslim households. In terms of open defecation rates by caste membership, we find that 69% of households who belong to ST defecate in the open as compared to 56% of SC households, 52% of OBC households and 45% of households in the General Caste category.

In Figure 6, we also see that our variables that indicate the poverty status of the household, i.e., whether the household holds a BPL card and a NREGA card, show opposing effects. We find that the proportion of households with a BPL card who defecate in the open (50%) is lower than the proportion of households without a BPL who defecate in the open (54%). On the other hand, 59% of the households with a NREGA card defecate in the open. The corresponding proportion is lower among non-NREGA households at 50%. We have also presented open defecation rates by household’s own expenditure on toilet construction. We find that 66% of households who did not spend their own money on toilet construction defecate in the open. Compared to this, only 45% of households who spent their own money on toilet construction defecate in the open. This last result closely aligns with the findings by Coffey et al. (2014) who show that people who live in households with a toilet that was built with government support are more than twice as likely to defecate in the open than people who live in households whose toilet was privately constructed.

Figure 6: Toilet use at the household level by religion, caste, poverty, and spending



Predictors of toilet use: multivariate analysis

We carried out multivariate regression analysis to explore the predictors of individual adult toilet use. This analysis was carried out to test whether the relationship between toilet use and individual characteristics we presented above persists after controlling for a host of other characteristics. We estimated a simple linear regression of our binary indicator of individual open defecation on age, education, health, and disability status of the individuals, religion, and caste, indicators of poverty and gender of the household head. We also included the source of funding to construct the household latrine (whether the household spent its own money to construct the latrine), latrine attributes, and access to piped water, as additional predictors of toilet use (Results

shown in Appendix C: Regressions Predicting Toilet Use). We have estimated this linear probability model both with and without ward-level fixed effects.

We find that age, sex, and years of education are significant predictors of toilet use even after controlling for other variables. The association between religion and toilet use, as well as caste and toilet use are not significant in our model. Among our indicators for poverty, we find that holding a NREGA card predicts toilet use even after controlling for ward-fixed effects. While the dummy spending of one's own money for toilet construction appears to be predicting toilet use without fixed effects at the ward level, this association is no longer significant once we add ward-level fixed effects to our regressions.

Knowledge and perceptions around pit filling and pit emptying

Baseline estimates on the knowledge and perceptions of households around pit filling and pit emptying have implications for our theory of change, which hypothesizes that faulty mental models around the rate of pit filling and anxiety over pit emptying limit male members' toilet use.

We find that most households had not received any prior information around pit filling and emptying. While 28% of households reported that they had received information on when their pit was likely to fill up, 40% reported that they had received information on what to do when their pit filled up.

In Figure 8, we find that only 41% of households correctly estimate the pit-filling rate for Pit 1, 33% underestimate the rate (i.e., think it takes fewer years than it does), and 20% percent overestimate (i.e., think it takes more years than it does) the rate. Similarly, only 29% households correctly estimate the pit-filling rate for Pit 2, 42% percent underestimate the rate, and 20% overestimate the rate. Nine percent of our sample could not answer the question for Pit 2. We also find that 41% of households overestimate the time it takes for pit contents to decompose (see Figure 9).

Our baseline estimates around knowledge and perceptions around pit filling and decomposition suggest that the misinformation around pit-filling rates varies on both ends of overestimating and underestimating these rates. These findings emphasize the need to question our initial assumptions that households would underestimate this rate and were, therefore, anxious about pit filling. Our intervention is designed to correct any misinformation and, therefore, we don't expect any changes in it considering these findings.

Figure 8: Perceptions about time taken for pit to fill

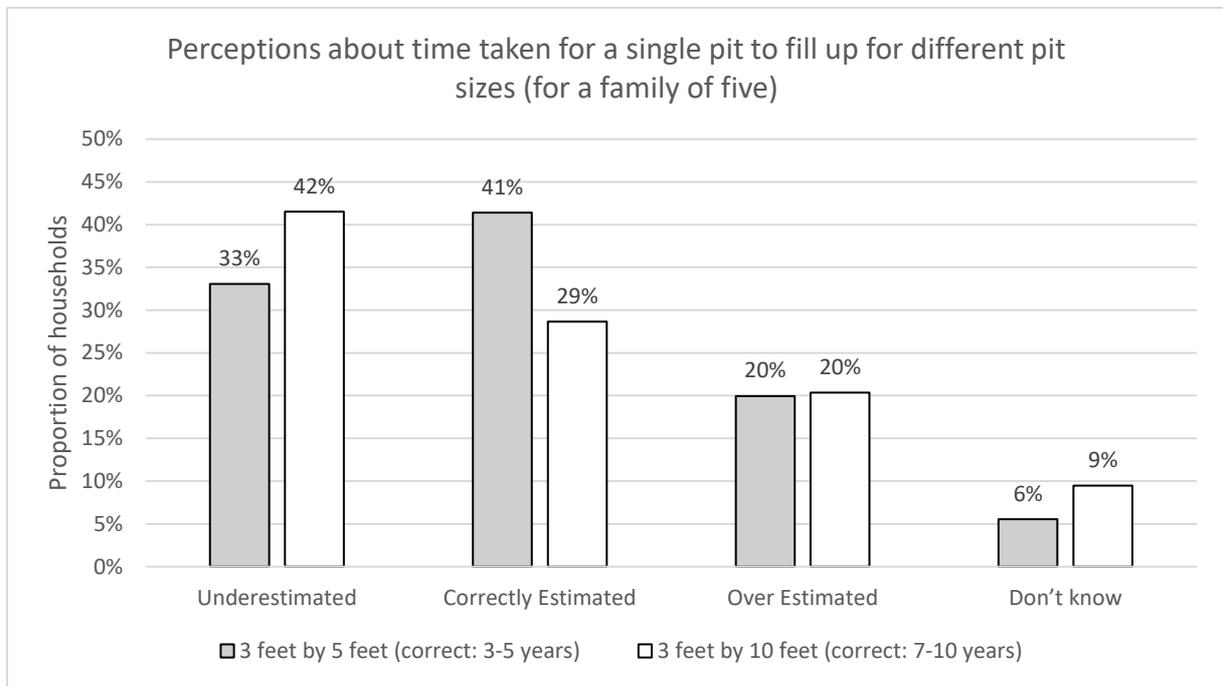
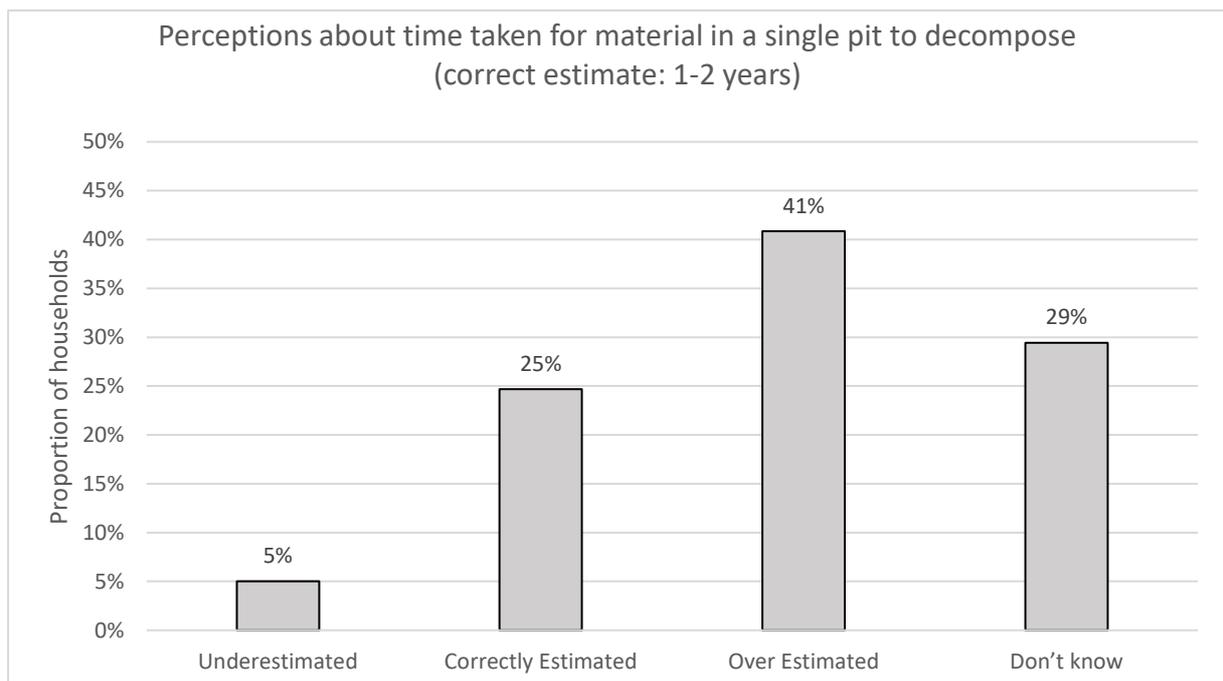


Figure 9: Perceptions about time taken for pit decomposition



8.4. Other implications

8.4.1. Intervention design

Baseline results do challenge some assumptions made in the design and formative phase of this study, as related to gender and pit-filling time.

Related to gender: Formative research, along with an exhaustive literature review, indicates that there was a pronounced difference between male and female rates of toilet use. This was documented in the formative study report and the initial intervention design looked at male toilet use patterns separately. The baseline findings indicate that the percentage of men practising OD is higher than the percentage of women practising OD at all ages, and this difference is significant. However, the overall rates of women who continue to defecate outside despite having access to a functional toilet remains high. This indicates that the behaviour change intervention is important for both genders.

The intervention design in its current form does not make a distinction based on gender, thus no design changes need to be made based on this finding. However, the gender differences in behaviours and attitudes to toilet use will need to be closely monitored during the endline and in the qualitative study.

Related to pit-filling time: The research design posited that non-use of toilets was partially explained by 'underestimation' of the time taken for the pit to fill, i.e., households saw toilets as a scarcer resource than they actually are which, in turn, dis-incentivised frequent use of the toilets. Baseline findings find significant misconceptions around time taken for the pits to fill, with only 42% of households correctly estimating the time taken to fill a 35 cubic feet pit, and a mere 28% being able to correctly estimate how long it would take 71 cubic feet pit to fill up. Households were almost as likely to overestimate pit-filling rates as they were to underestimate it. Thus, the assumption of incorrect estimation of pit-filling rates holds, though this misinformation varies on both fronts. Reasons for non-use of toilets need to be understood as a complex mix of various factors. In some households, reasons other than fear of quick pit-filling might explain non-use of toilets. The intervention design focusses on conveying correct information around pit-filling rates to alleviate anxieties about pit filling and incentivise regular toilet use. The impact of this intermediate outcome on toilet use will need to be examined in detail during the endline. Baseline findings do not, however, require any change to the intervention design.

While both these findings do not require immediate revision of the study design, the associated intermediated outcomes and their impact on toilet use will need a special focus during the endline.

8.4.2. Research objectives, questions, and hypotheses

There are no implications to be reported in this section.

8.4.3. Impact evaluation design

While there is balance (between treatment and control areas) on almost all outcome-level indicators, there are some significant differences in background characteristics across the two study arms. There is a higher percentage of Hindu households and lower percentage of female-headed households in the treatment arm. Treatment households are also larger in terms of the number of members and children in the households. In terms of the community characteristics, we find that a higher percentage of treatment communities have had a WASH-triggering activity in the past. Additionally, treatment areas have a much lower proportion of communities with access to a Primary Health Centre within five kilometres. Imbalance in the randomisation means that a simple comparison of means at endline will not provide an unbiased measure of the impact. We will be including covariates, which show an imbalance, as controls in the impact estimates

produced at endline. We will need to account for these differences in the DID regression specification at the endline stage.

Sample size calculations for the baseline survey were based on assumed values of certain technical parameters (baseline value, ICC, ITC etc.). Having observed the real values of these parameters, new ex-post sample size calculations indicate that our study may be slightly underpowered. The implications of this have been discussed in Section 7.6.

8.4.4. Quantitative survey instruments

We don't think any major changes are required to the survey instruments based on the baseline data analysis. Our interactions with another study team did revise our thinking on the question regarding reasons for open defecation. Since many members of the household work in the field, they may not have access to a toilet there, leading to the practice of open defecation. Our baseline question asking for reasons for open defecation does mention convenience as a reason but does not specifically ask about lack of availability of toilets in the fields as a reason for this. While we realised this only after the baseline survey was underway, we propose to add an option to reflect this reason for open defaecation in the endline survey.

8.4.5. Lessons learned about the measurement of toilet use

The pilot exercise for the baseline instruments yielded insights into responses around toilet use. During the pilot, we found that everyone always reported using their latrines. The only time they reported defecating in the open was if the latrine was occupied. Some possible reasons that the research team (after consultation with technical experts) could attribute to this were: i) SBM and the governments' push towards toilet use, incentivising all respondents to report socially desirable behaviour; ii) the selection of households based on toilet characteristics upfront, which was visible to all participating households, might have tipped-off respondents on the nature of the study; and iii) the power dynamics created by the fact that the pre-testing was conducted by members of the OPM research team (as opposed to survey enumerators). During another sanitation study being conducted by OPM, we noticed that there was a greater variation in toilet use responses when the questions were asked by the survey team.

Based on this understanding, we made the following changes to the instrument to be used for the baseline data collection: (i) the toilet use questions were asked immediately after the health and disability roster and before we asked detailed questions on the toilet, which could bias answers; (ii) the consent form no longer focused on health, hygiene, and sanitation but also mentioned broader topics about life and livelihood in villages; and (iii) we asked about children's defecation practices before moving on to adults.

These steps helped alleviate the earlier problems we were seeing in responses to questions on toilet use. The pilot and monitoring of results from a concurrent OPM study were helpful in refining our thinking on measurement of toilet use.

8.4.6. Extent and focus of qualitative work

While the qualitative study is slated for the endline (end 2018), several avenues of inquiry have already begun to present themselves. In addition to the indicative list of themes mentioned in Section 5.1, the qualitative study will focus on two findings from the formative study and literature review: a) explore the gendered differences in toilet use: magnitude, reasons and perceptions around need for toilet use amongst men and women; b) knowledge about, and anxieties around pit filling: the qualitative study will try to understand the extent of misinformation around pit filling and the impact that this may have or has had on toilet use patterns in the household. Since the

quantitative baseline findings have indicated that these two theories need to be tested further, this will be explored further during qualitative fieldwork.

9. Ethics

Ethical consent for carrying out the data collection for this study was sought from the Sigma Institutional Review Board (IRB). Following the requirements of the IRB, permission letters to carry out the study were obtained from the respective Block Development Officers, and Medical Officers In-Charge or Child Development Project Officers.

Consent procedures were in line with those laid out by the IRB. Consent forms informed survey respondents of the expected time of participation, and the benefits, risks, and discomforts associated with the participation. The respondents were informed that the participation in the survey was completely voluntary and that they had the freedom to withdraw at any time. After a full-informed consent was read to the respondents, oral consent to proceed with the interviews was obtained and documented by the enumerator.

Enumerators were trained to pay attention to cultural sensitivities, as well as, privacy and confidentiality of the respondents. Adequate ethical training was given to all enumerators and the OPM staff. Considering that interviews could bring up topics of caste hierarchies, and purity and pollution, enumerators were trained to keep in mind cultural notions and norms. Enumerators can also influence the responses, so they were trained to remain neutral and also make the respondents comfortable.

Data confidentiality of electronic data will be maintained. Personal identifiers will be removed from data collected. Physical data will be securely stored. Data will be computer-entered using password protection. Only research staff will have access to collected data. An amendment to the consent was sought from the IRB to share identified data with the Measurement Team constituted by the 3ie to carry out surveys in the households identified in our house-listing data.

10. Major challenges and lessons learned

During this study, we have been maintaining a learning journal to allow us to keep track of issues that arise and document how they are addressed. The combined learning journal, documenting lessons on study design, implementation, and evaluation study thus far, is presented in the Appendix. The key challenges and lessons learnt are captured below.

We faced two major challenges in the study. **Firstly**, engagement with multiple partners was necessary and important at every stage, from behavioural intervention design to evaluation and implementation. The expertise offered by each partner is important in designing a rigorous, scalable, and logistically feasible study design, and requires repeated iterations and, therefore, time. This had an impact in adhering to timelines. Aligning the administrative and financial processes of all partner organisations and the donor was time-consuming and resulted in delaying some study timelines.

Secondly, the pervasive presence of the SBM on the ground had considerable implications on the design and impact of this study. This also affected sampling decisions. It is challenging to work with a dynamic programme such as SBM while staying true to technical rigour. The analysis must account for the bias created by SBM on the results. We are closely monitoring numbers and will discuss the impact of the SBM in the endline analysis. In addition, the SBM has created incentives to declare districts/villages as ODF. If a study area is already viewed as ODF by the government, officials may be resistant to the implementation of a programme that promotes toilet

use. We are working with the local officials, the central ministry, and the donor to ensure that minimal discord is caused by these misaligned incentives. We are requesting a general letter of support from the central ministry to ensure that block and district officials are less wary of the study. Such a letter would also help engagement with block and district officials, informing them of the intervention and results, to ensure their buy-in to the programme. We will be closely watching this relationship to capture and mitigate any potential challenges to the implementation.

More detailed challenges relating to the design of the study and the baseline survey are listed in the appendix.

Limitations of the study: The key limitations of the study and their impact are discussed in this section.

The nationwide SBM is promoting a massive drive towards improving toilet construction and changing sanitation. While these are being implemented in all districts, if the dose of SBM's activities is not the same across treatment and control areas, our impact estimates may be biased. The endline analysis will need to review SBM statistics for toilet construction and use in treatment and control areas. This will help estimate if the SBM dose is balanced across the study areas. Even if it is the same, the marginal impact of our intervention may be assessed artificially as being small, if SBM has a large positive influence.

The study areas have been restricted to those in which the implementing partner, WVI, operates. Thus, the study is limited to six blocks in Bihar, one in each of the selected districts. Since these areas were not selected randomly and were determined by WVI's operations, external validity of our study will be limited. The process evaluation will need to include questions on scalability of the intervention and impact of the implementing partner on the results of the study. Additionally, the eligibility criteria limit participation of the study to those households that already have a functional pit latrine.

Under the grant window timeline, the intervention is expected to run from April 2018 to November 2018, allowing seven months for the community meetings and household visits to take place. The baseline took place over February and March 2018, and the endline will take place from December 2018–January 2019. This short timeline is a cause for concern, especially given the magnitude of behavioural change that the intervention is trying to impact. However, we believe that this study will point towards trends in the impact of the intervention, especially on the intermediate outcomes. In line with the theory of change for the intervention, impact on the intermediate outcomes should point towards the potential of such interventions for long-term impact on toilet use and sanitation behaviour.

While the study faces challenges to external validity due to the concurrent implementation of SBM, and because our study area was not selected randomly (we will implement in the selected areas where WVI is currently operational) its results should be indicative of trends and attitudes towards toilet use. As such, it will provide policy lessons for communication strategies, albeit with some caveats.

Ethical issues: Ethical issues could arise both from the intervention and the evaluation. Ethical issues from the evaluation are discussed in detail in Section 9. With regards to the intervention design itself, we are keen to ensure that the focus on toilet use does not reinforce caste barriers, which might increase the outsourcing of pit-cleaning tasks to *Dalits*. To combat this risk, the

intervention focusses on reducing aversion to self-emptying and highlighting the ease with which this can be achieved. At the community meetings, the ease of handling decomposed material and the hygienic nature of the same will be emphasised. Despite these risk-mitigating measures, it is possible that entrenched caste-based notions of purity and pit cleaning will lead to outsourcing of pit emptying. Unless the SBM works towards creating options for pit emptying, this will continue to be a cause for concern.

During the recently completed training of WVI facilitators who will be implementing the behaviour change interventions, the importance of highlighting self-emptying was highlighted. The implementation preparations are ongoing and the first community meeting will be held soon.

11. Conclusion

The persistent non-use of toilets, despite access to functional latrines, is a uniquely Indian problem. This report has laid out the importance of improving sanitation behaviour in achieving health outcomes, outlined the existing situation in rural Bihar, and posited on the reasons for non-use of toilets, based on literature review and findings from the formative study. This study tests the efficacy of simple behavioural nudges, aimed at moving habit and intent of toilet use amongst households in rural Bihar that already have a functioning toilet. The baseline survey was carried out to assess the baseline characteristics of the study population and validate the assumptions and change pathways outlined in the theory of change.

Balance tests reveal that randomization of treatment has been largely successful in balancing the background characteristics of households living in the two study arms. This is evidence by the fact that the distribution of means of 74 out of 86 variables show no significant difference across households living in treatment and control areas. In particular, households across the two study arms are well balanced in terms of our main outcome variable, namely, the proportion of households where at least one individual defecates in the open. Still, households in treatment areas are more likely to be Hindu, to have a female head of household, and to have more children in the household. Children in treatment areas were also less likely to suffer from diarrhoea in the two weeks preceding the survey. Such imbalances, despite randomisation of treatment, mean that a simple comparison of outcomes between the treatment and control groups at endline may not provide an unbiased measure of the impact. We will include baseline covariates that show an imbalance and will not be affected by the intervention as controls in the model specification which will be used to assess impact at endline.

The baseline survey finds that for all ages, men are more likely to defecate in the open compared to women. We also find that the open defecation rates are markedly higher for women above the age of 30 where we see a jump in the proportion of women defecating in the open. Open defecation rates converge for men and women only for ages above 75. This finding is in line with previous literature, and our theory of change on gendered divergence in the use of toilets. However, the absolute rate of open defecation amongst women who have access to toilets remains high. This shows that habit and intent formation interventions are equally relevant for men and women within the study population.

The theory of change hypothesizes that faulty mental models around the rate of pit filling and anxiety over pit emptying limit toilet use amongst household members.

We find that most households had not received any prior information around pit filling and emptying. While 28% of households reported that they had received information on when their pit

was likely to fill up, around 60% percent of households reported that they had not received information on what to do when their pit filled up. Thus, many households do not possess any information on pit filling and emptying. Despite apparent lack of information, however, households do not consistently under-estimate pit filling rates. Knowledge and perceptions around pit filling and decomposition of faecal matter reveal that the misinformation around pit filling rates varies on both ends of overestimating and underestimating these rates. In such a scenario, the component of our intervention that aims to correct misinformation around rates of pit filling is likely to be less effective in practice.

In conclusion, the baseline findings validate the theory of change and associated assumptions. This is also aligned with findings from other studies on sanitation behaviours in India. There is imbalance along some demographic characteristics in the study areas, and these will need to be controlled for in the endline analysis. Additionally, these areas of imbalance will provide avenues of enquiry in the qualitative study. There is balance across outcome variables in both treatment and study areas.

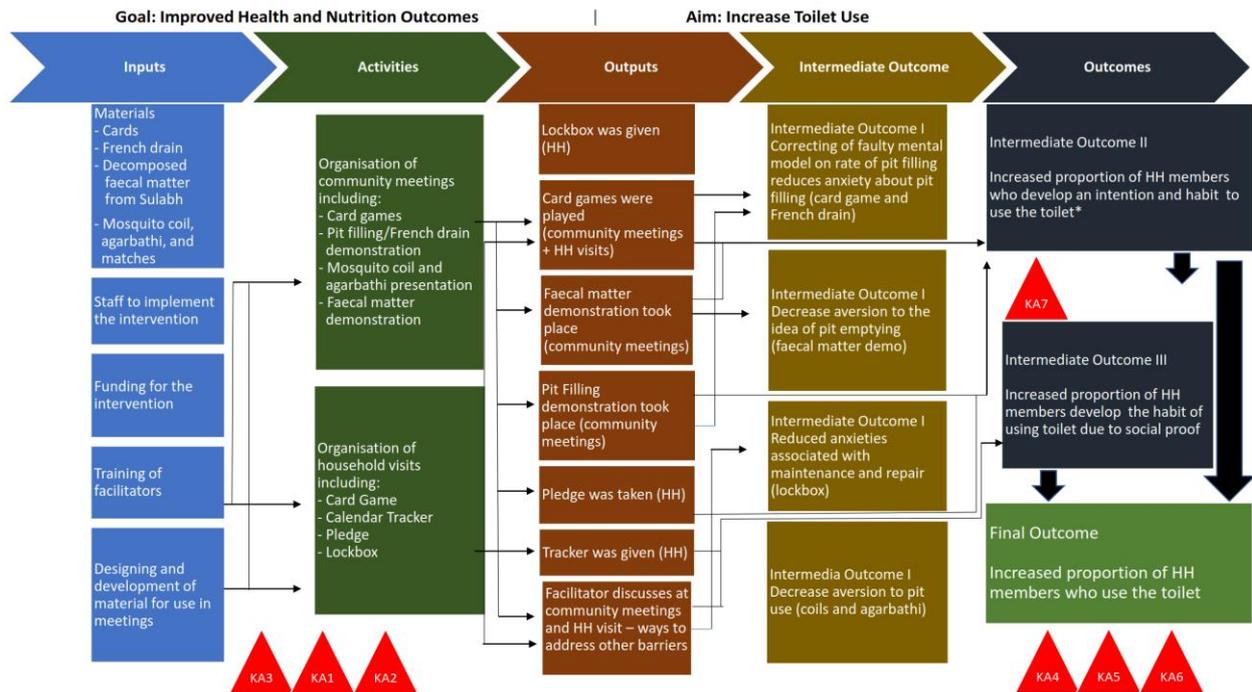
This baseline report has given a comprehensive overview of the study design, key research objectives, evaluation hypothesis, characteristics of the study populations, and implications of the same for the study design.

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Appendix A: Theory of Change

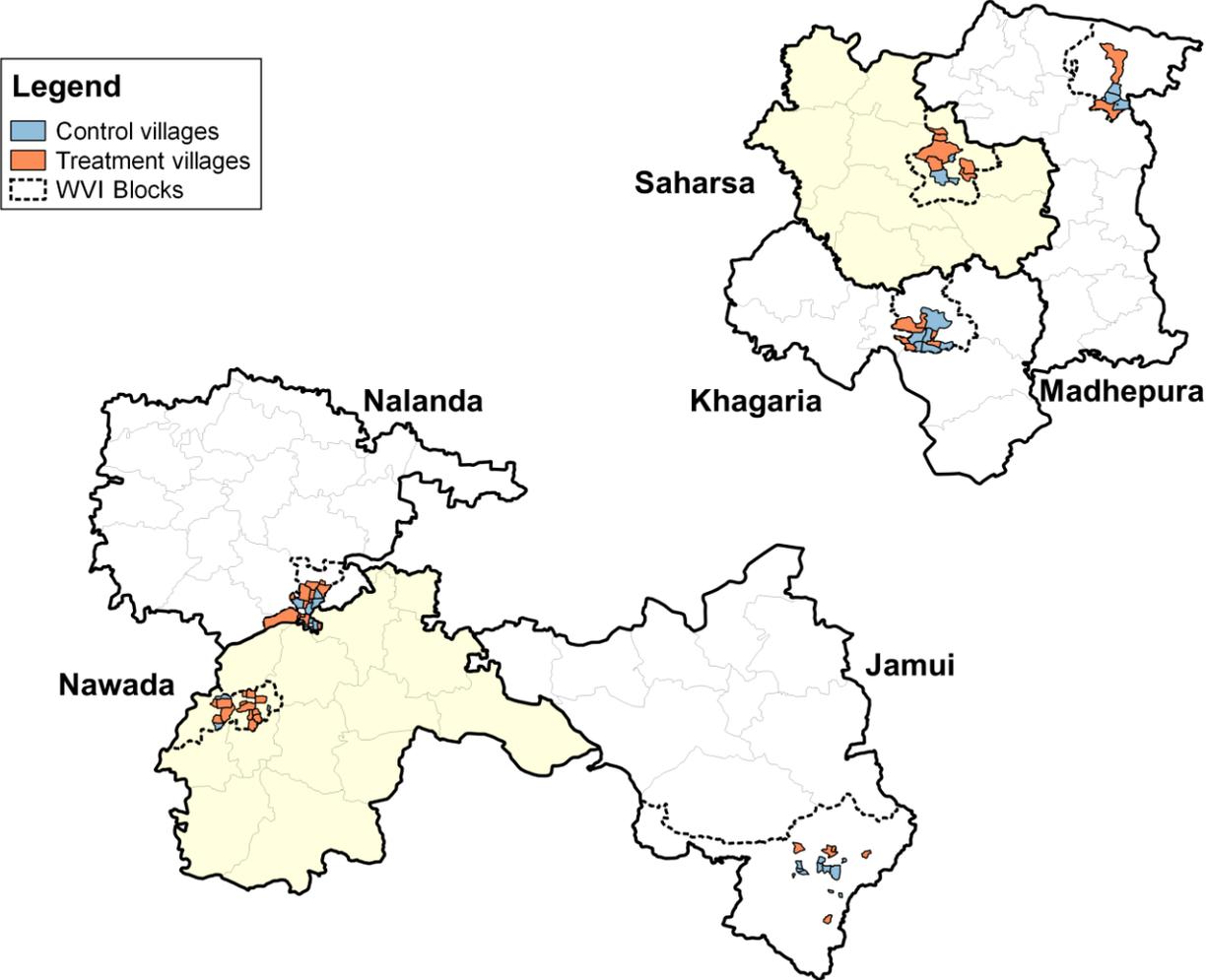
Please note that this silo-ed version of the ToC is for visual representation purposes only. We understand that the actual ToC will not be in silos.



Key assumptions

- KA 1: Facilitators are trained properly and deliver the programme with fidelity
- KA 2: Attendance at community meetings
- KA 3: Presence of HOUSEHOLD members during HOUSEHOLD visits
- KA 4: Increase in the intention to use (given correction of mental models) is not hampered by other barriers to intention
- KA 5: HOUSEHOLD are committed enough to put money regularly in the lockbox and the amount is sufficient to serve the purpose of allaying anxiety
- KA 6: HOUSEHOLD put into practice the discussion on addressing some of the barriers to use, allowing for the developing of the habit amongst those who have the intention
- KA 7: Increase in the translation from increased intention to habitual use is not hampered by other barriers to use

Appendix B: Map of treatment and control areas



Appendix C: Regressions Predicting Toilet Use

We estimate a linear regression of our indicator of individual open defecation on age groups as categorical variables, education levels, health and disability status of individuals (whether an individual is continuously ill or has a disability), religion, caste; our indicators of poverty (whether the household had NREGA card and a BPL card); and whether a household is female-headed. We also include the source of funding to construct the household latrine (whether the household spent its own money to construct the latrine), latrine attributes, and access to piped water as additional predictors of latrine use. The results of this simple linear probability model are presented in Appendix Table 1. We present estimates for two models: Columns (1) and (2) in the Table present coefficients and t-statistics for the model without ward-level fixed effects. Columns (3) and (4) present coefficients and t-statistics for the model with ward-level fixed effects.

Determinants of individual adult toilet use (Dependent variable: Practicing OD (=1), No OD (=0))

	(1)		(2)	
	Without Ward FE		With Ward FE	
Male	0.137***	(7.22)	0.131***	(7.22)
Young 18-35 years	0.0244	(1.08)	0.0238	(1.21)
Middle 36-59 years	0.0945***	(3.51)	0.0896***	(3.58)
Elderly Above 60 years	0.0398	(0.78)	0.0415	(0.87)
Some Pre-school	-0.106*	(-2.43)	-0.0703	(-1.79)
Some Primary Schooling	-0.0321	(-0.96)	-0.0168	(-0.55)
Some Secondary Schooling	-0.110**	(-2.68)	-0.102*	(-2.50)
Some Higher Secondary Schooling	-0.171***	(-4.22)	-0.146***	(-3.63)
College and Above	-0.180**	(-3.40)	-0.174***	(-3.74)
Disabled	0.0314	(0.43)	0.0354	(0.48)
Continuously Ill	-0.00129	(-0.03)	0.00200	(0.05)
Muslim	0.0971	(1.30)	0.0452	(0.93)
Scheduled Caste	0.0439	(0.54)	0.0871	(0.82)
Scheduled Tribe	0.146	(0.96)	0.0363	(0.28)
Other Backward Caste	0.0318	(0.50)	0.119	(1.37)
Has NREGA card	0.0951*	(2.45)	0.0720*	(2.26)
Has BPL card	-0.0881*	(-2.58)	-0.0587	(-1.82)
Female-Headed Household	0.139*	(2.63)	0.0892*	(2.08)
Spent own money for toilet construction	-0.208***	(-4.74)	-0.0373	(-1.06)
Has access to piped water	-0.163**	(-2.72)	-0.120	(-1.87)
Received monetary support from govt. for toilet	-0.0776	(-1.88)	-0.0429	(-0.95)
Toilet is located inside	-0.0804**	(-2.66)	-0.0389	(-1.38)
Toilet has a door that can be locked inside	-0.0693	(-1.52)	-0.0429	(-1.10)
Observations	5277		5277	

Notes: Standardised baseline weights are applied. Standard errors are clustered at the ward level.

t statistics in parentheses * p<0.1, ** p<0.05, *** p<0.01.

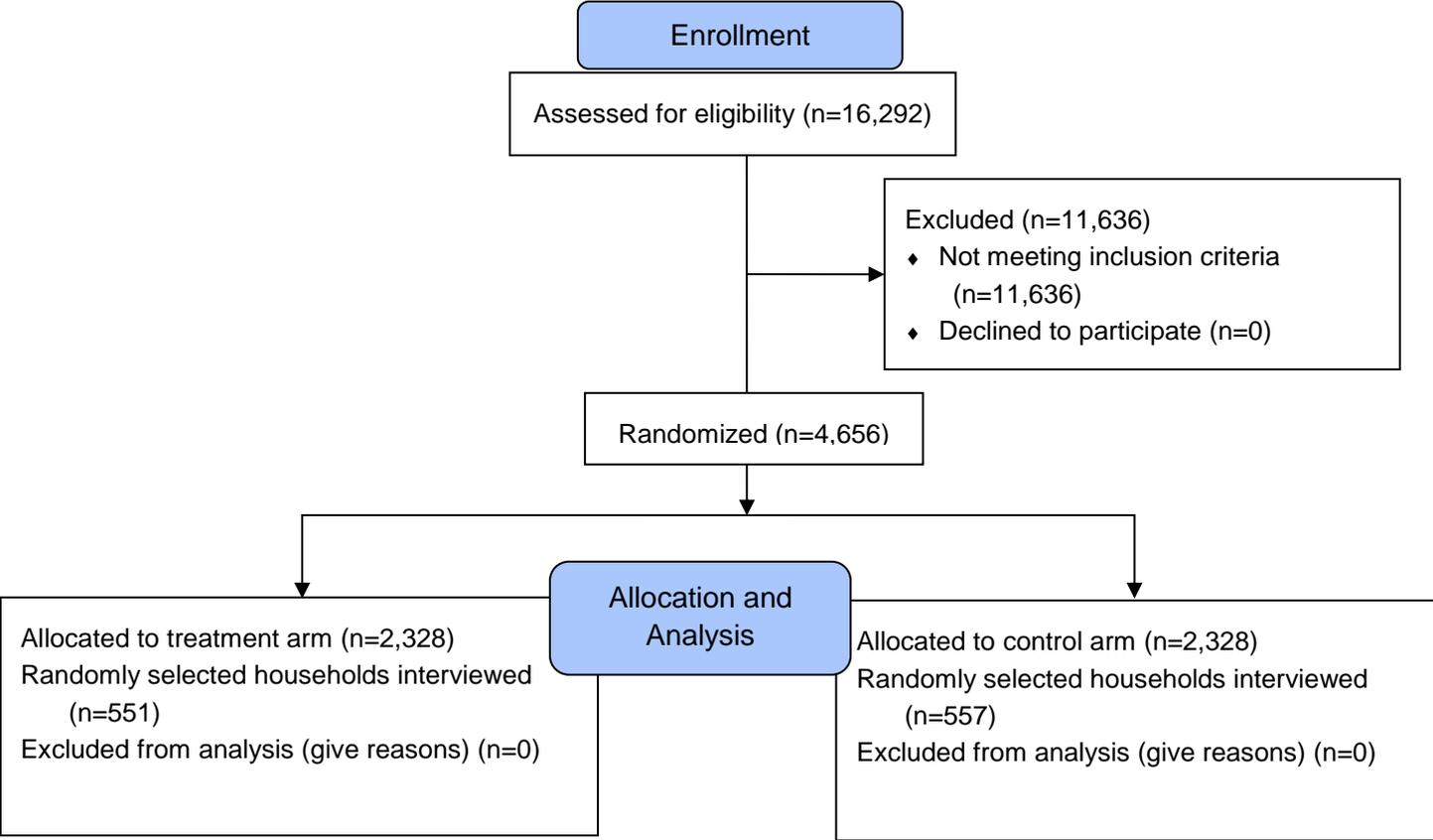
Appendix D: Learning Journal

Project Activities	Progress	Challenges and Solutions	Lessons Learnt
Intervention Design	Complete	Repeated iterations and discussions necessary to finalise intervention design can delay expected timelines.	Ideally, we would have like to test the intervention design more. However, the shortened timelines of the project have made this difficult. It would be important to align expectations with the timeline of the project.
Sampling Frame	Ongoing	Increased pace of SBM on ground is impacting sampling decisions. It is challenging to work with a dynamic programme such as SBM while staying true to technical rigour.	Unclear on what we can do to control this given the nature and pace of the programme. We are closely monitoring numbers and will discuss the impact of the SBM in the analysis.
Design of Data Collection Tools	Draft Tools Complete	<p>Difficult to accommodate multiple rounds of review and review expectations with the extremely tight timelines of the project.</p> <p>Members of the team also went for a pre-testing visit which had inputs on the nature and testing of questionnaires.</p>	<p>Repeated reviews and comments could be accommodated in a longer-term project. However, given the need to implement and evaluate the design with a fixed external deadline, this has become extremely difficult.</p> <p>Important lesson to align expectations and accommodate process timelines given the shortened timelines of the project. Processes and reviews that are ideal in a long-term project may not be feasible.</p> <p>The notes from the pre-testing visit have been attached. Some of the points have been</p>

			discussed with 3ie and r.i.c.e. separately.
IRB Approval	Application and presentation submitted, awaiting final approval	Not Applicable	<p>The IRB process itself is standard and there are no lessons to report from that.</p> <p>However, we have only been able to submit provisional tools to the IRB on account of delay in comments and review of the tools. This has been extremely challenging given the timelines of the project.</p>
Household listing and survey	Complete	<p>Household listing was proving to be very time-intensive. Given the pressure to complete this quickly and start the baseline survey, we decided on the following changes:</p> <p>a) Recording of GPS co-ordinates of every household (which we were collecting to develop maps delineating treatment and control areas) was replaced by co-ordinates for every 5th or 10th household.</p> <p>b) Listing was undertaken in just the selected wards in the selected villages (earlier we had decided to undertake listing in all wards in the village to allow a better understanding of the village context and dynamics)</p> <p>Distinguishing between the different types of toilets was not easy (twin-soak pit; twin-pit, non-soak cement pots/shankar; single pit, septic tank, etc.) affecting two aspects.</p> <p>a) The listing enumerators, based on housed questions, had sometimes mistakenly</p>	<p>It is important to be flexible and reduce the scope of data being collected if the time line is less.</p> <p>Identification and classification of the different types of toilets are not obvious; and adequate emphasis needs to be laid on this subject during training (including adequate field sessions).</p> <p>Listing enumerators need to be trained more rigorously and the</p>

		<p>classified households (impacting the identification of our eligible group—twin-soak pits).</p> <p>b) Extensive training of the survey enumerators (using pictures and field visits) was required.</p>	<p>questions asked of households need to be elaborated, if the toilet classification is to be done just based on the questionnaire.</p>
Data cleaning and analysis	Complete	<p>During cleaning of the data collected, we realised that the most common option under 'other' for reasons why the toilet was not used, was given as—'lack of access when at work in the fields'.</p> <p>To reduce the length of the questionnaire, we used the presence of NREGA cards or BPL cards as a proxy for assessing the economic status. This does not, however, seem to provide adequate information, and so using a 'wealth index' may be a better option.</p>	<p>We have decided to include this as a separate option under reasons why the toilet was not used in the 'endline' questionnaire.</p> <p>This is an issue of importance when designing any ODF strategy as well.</p> <p>The NSSO/NFHS methodology using a 'wealth index', although lengthy, is more robust. We will collect this data at endline.</p>
Stakeholder Engagement	Complete	<p>We tried inviting block and district officials for our implementation training but had a very poor response.</p> <p>We are exploring the possibility of getting a letter of support from the Ministry of Drinking Water and Sanitation.</p>	<p>Some letter or other evidence of support from government is essential to motivate involvement of government stakeholders at district and block levels.</p>

Appendix E: Evaluation design



Source: <http://www.consort-statement.org/consort-statement/flow-diagram>

Appendix F: Balance Tests on all households listed

Appendix Table. Average Unweighted Baseline Household Characteristics (Balance Tests)

Indicator	(1)		(2)	
	Control (N=8149)		Treatment (N=17223)	
	Mean	Std. Error	Mean	Std. Error
Household Characteristics				
Proportion of households with access to a latrine - Own	56.3	(0.55)	43.2***	(0.38)
Proportion of eligible households	29.2	(0.50)	16.5***	(0.28)
Proportion of toilet owners with a twin-pit latrine	56.5	(0.73)	44.2***	(0.58)

Notes:

* p<0.1, ** p<0.05, *** p<0.01.

p-values obtained by clustering at ward level. Standardized baseline weights utilized.

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